ESTALEIROS

NAVAIS

1P1

SHIP YARDS



CONTEÚDO PROGRAMÁTICO PARTE II

- 1. ESTALEIROS NAVAIS
- 2. INFRAESTRUTURAS E EQUIPAMENTOS
- 3. O PROCESSO DE NEGÓCIO
- 4. AS ESTRUTURAS FUNCIONAIS
- 5. ESTRUTURAS DE APOIO
 - 1. FORMAÇÃO E RECURSOS HUMANOS
 - 2. QUALIDADE AMBIENTE E RESÍDUOS
 - 3. SEGURANÇA
 - 4. "PROCUREMENT" E SUBEMPREITADAS



BRIEF CONTENTS PHASE II

- 1. SHIPYARDS
- 2. INFRASTRUCTURES AND EQUIPMENTS
- 3. THE BUSINESS PROCESS
- 4. THE FUNCTIONAL STRUCTURES
- 5. SUPPORT ACTIVITIES
 - 1. HUMAN RESOURCES AND TRAINING PROGRAMMES
 - 2. QUALITY ASSURANCE, ENVIRONMENT AND WASTES
 - 3. SAFETY
 - 4. PROCUREMENT AND SERVICES



1. ESTALEIROS NAVAIS

- 1. O ESTALEIRO NAVAL E A ACTIVIDADE
 - 1. O ESTALEIRO NAVAL
 - 1. ORGANIZAÇÃO GERAL DOS ESTALEIROS
 - 2. CARACTERIZAÇÃO DA ACTIVIDADE
 - 1. FLUXO GERAL DA ACTIVIDADE
 - 2. CRONOLOGIA DA CONSTRUÇÃO NAVAL
 - 3. CONSTRUÇÃO NAVAL
 - 4. REPARAÇÃO NAVAL
 - 5. MODERNIZAÇÃO DOS ESTALEIROS
 - 6. ARRANJO GERAL DOS ESTALEIROS NAVAIS
 - 7. FLUXOGRAMA DO PROC. DE CONSTRUÇÃO/REPARAÇÃO NAVAL



1. SHIPYARDS

- 1. THE SHIPYARD AND THE BUILDING AND REPAIR ACTIVITY
 - 1. THE SHIPYARDS
 - 1. GENERAL ORGANIZATION
 - 2. THE ACTIVITY FEATURES
 - 1. THE BUSINESS
 - 2. THE SHIPBUILDING HISTORY
 - 3. THE SHIPBUILDING ACTIVITY
 - 4. THE REPAIR ACTIVITY
 - 5. THE SHIPYARDS UPGRADING
 - 6. SHIPYARD'S LAYOUTS
 - 7. SHIP BUILDING AND REPAIR GENERAL FLOW

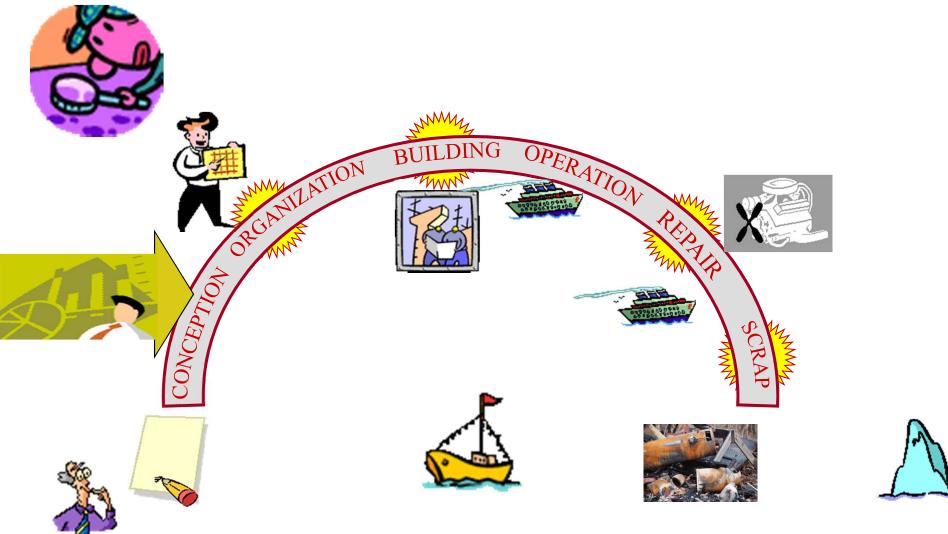


WHAT ARE WE GOING TO DEAL?



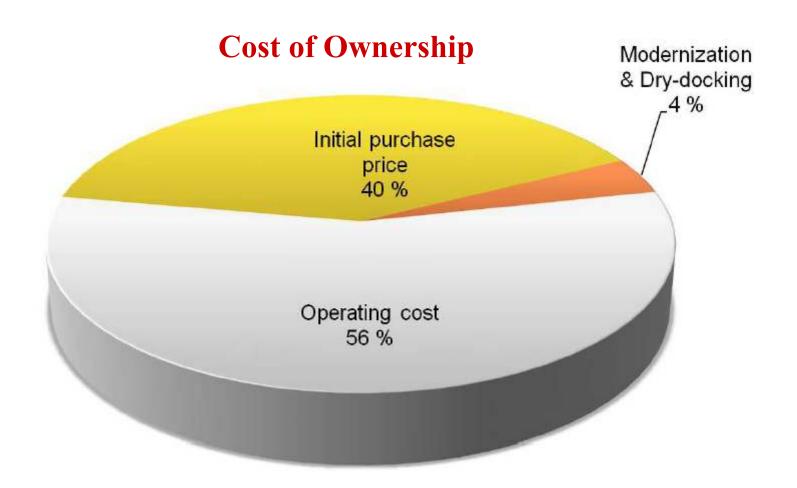


ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS **SHIPYARD MANAGEMENT** LIFE CYCLE OF A SHIP









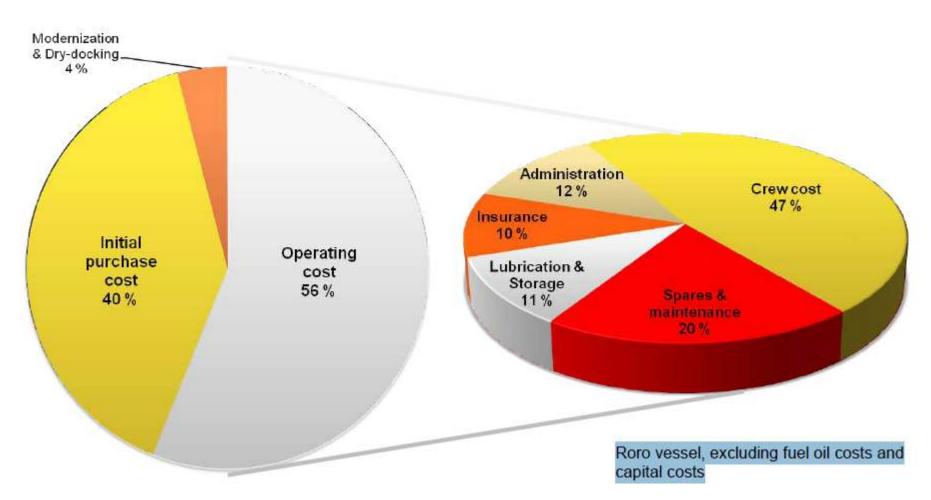
Example of 30 years cost of ownership for a typical RoRo vessel excluding fuel and capital costs



Cost of Ownership

Total cost of ownership (30yrs)

Operating costs

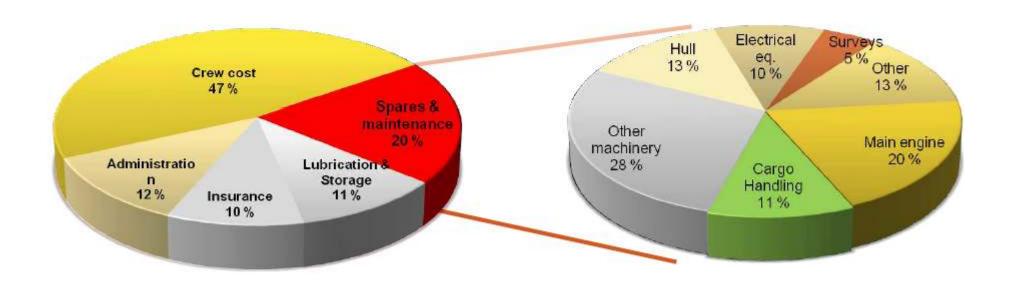




Cost of Ownership

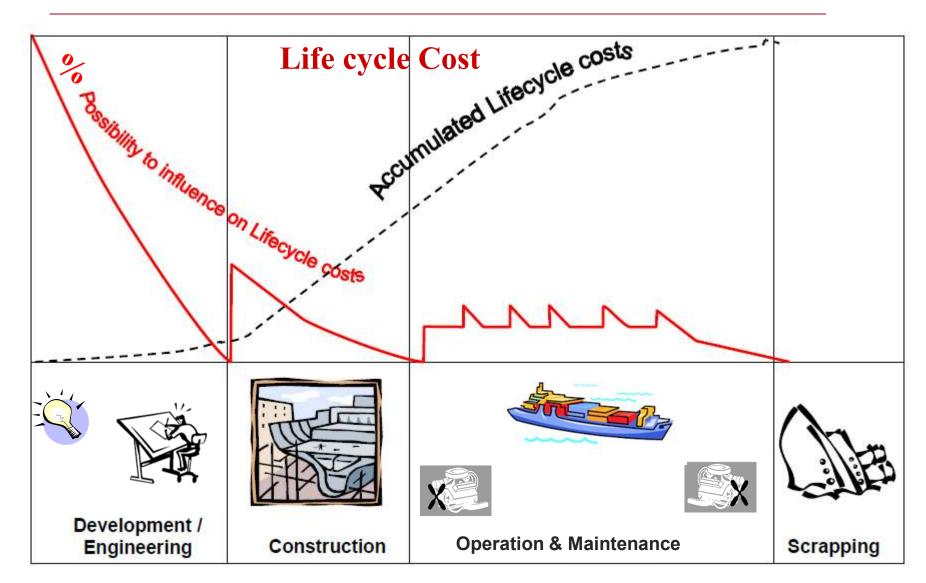
Operating costs

Spares & Maintenance cost



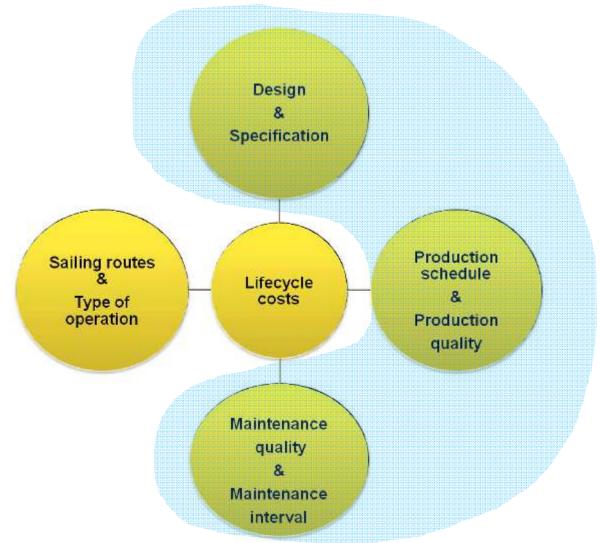
Roro vessel, excluding fuel oil costs and capital costs







Factors impacting on equipment life cycle





SHIPYARD

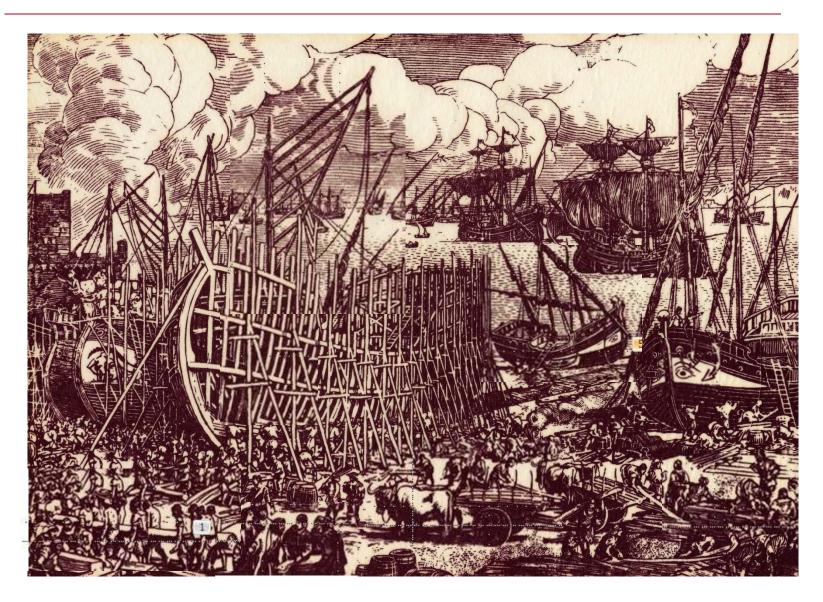
A BUILDING OR REPAIR YARD IS A BUSINESS UNIT ENGAGED IN CONSTRUCTION OR REPAIRING SEA VESSELS.

WE CAN'T SAY THAT A REPAIR YARD JUST DO REPAIRS AND CONSTRUCTION YARDS ONLY PRODUCES NEW VESSELS, THE BORDERS INTERPENETRATE.

ACTIVITIES LIKE: WELDING PLATES AND PROFILES OF THE DIFFERENT TYPES, ASSEMBLING AND ALIGNMENT MAIN ENGINES, CONVERSIONS AND OTHER SIMILAR WORKS ETC., ARE COMMON ACTIVITIES FOR THE TWO YARD TYPES

LONG TIME AGO IT WAS MOST PROBABLY THAT THE SHIPS WERE REPAIRED IN THE SHIPYARDS WHERE THEY HAVE BEEN BUILT



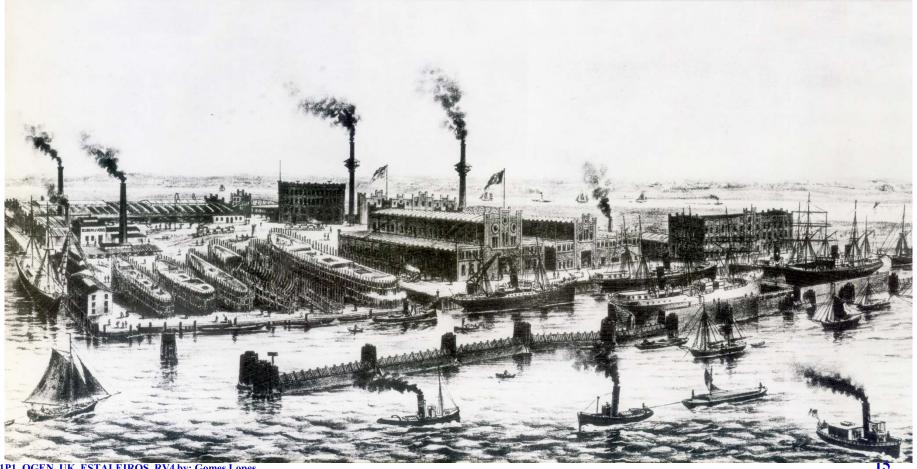




Schiffswerft & Maschinenfabrik Blohm & Voss HAMBURG.

Cholographie v. S. Roppmann & C. Hamburg

Aufgenommen Hamburg 1891





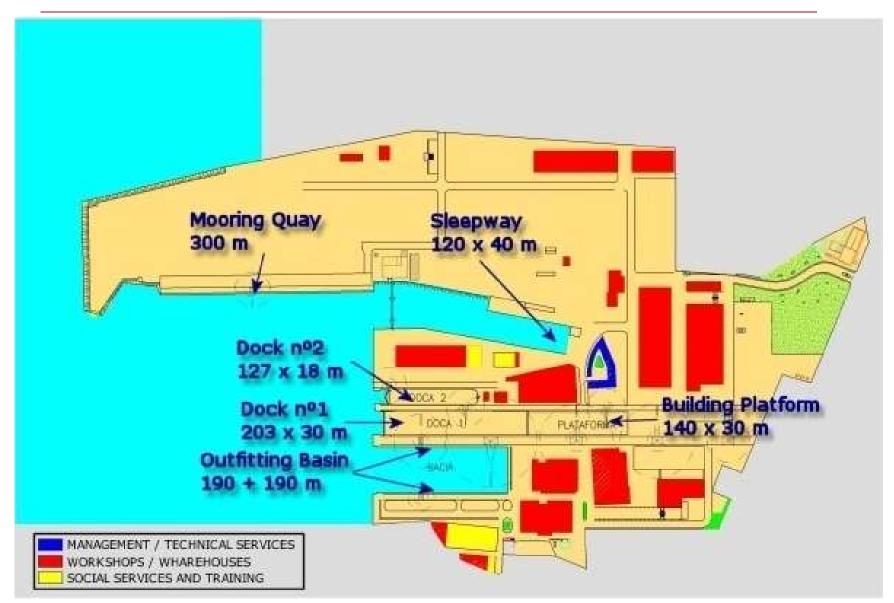




SHIP MOVING OUT FROM BLOHM VOSS



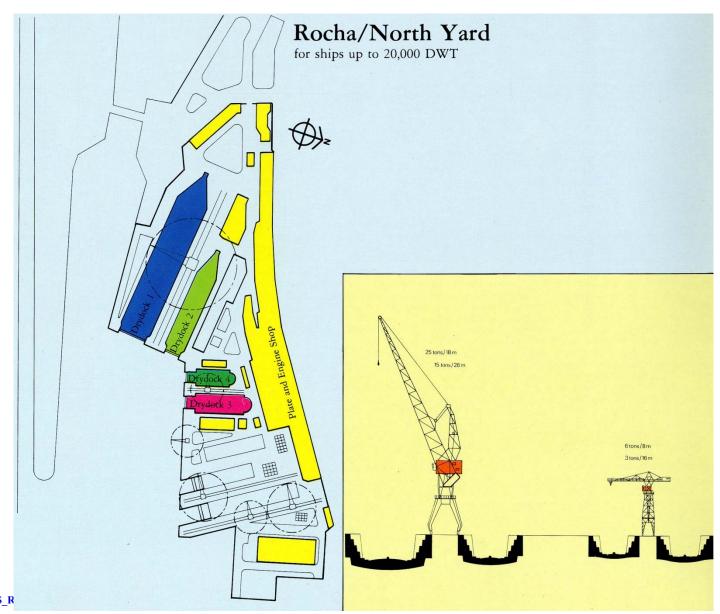








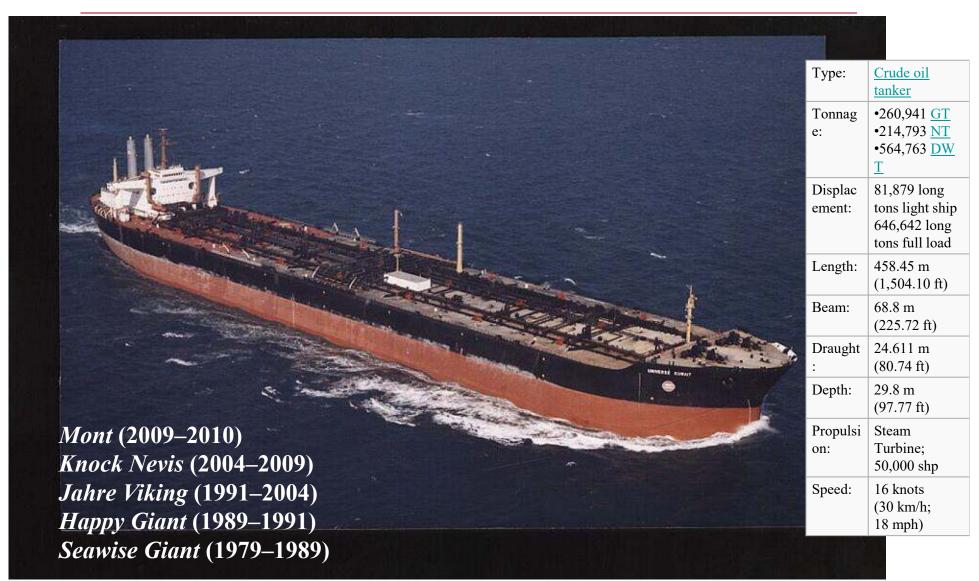




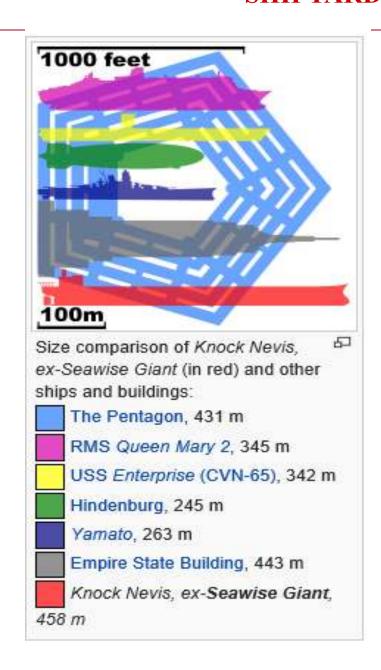




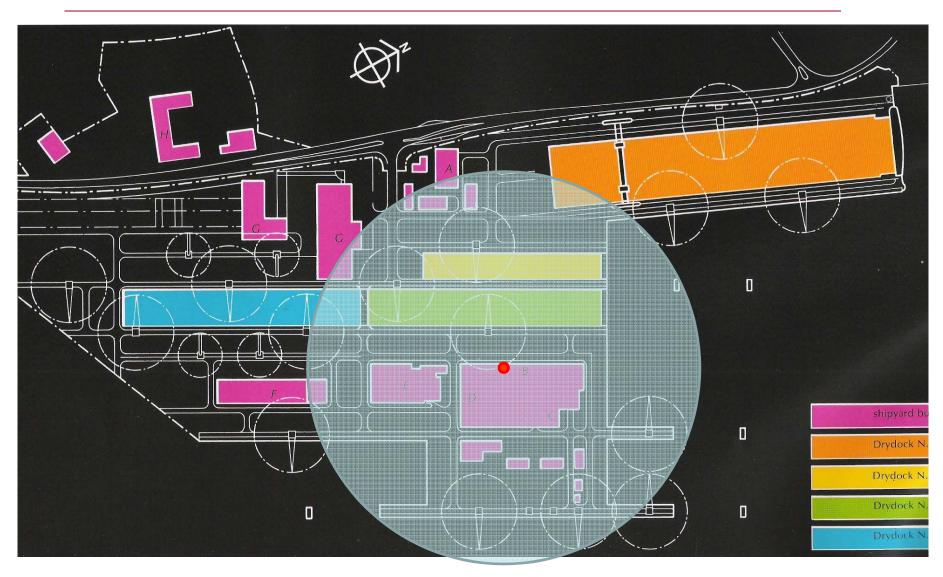




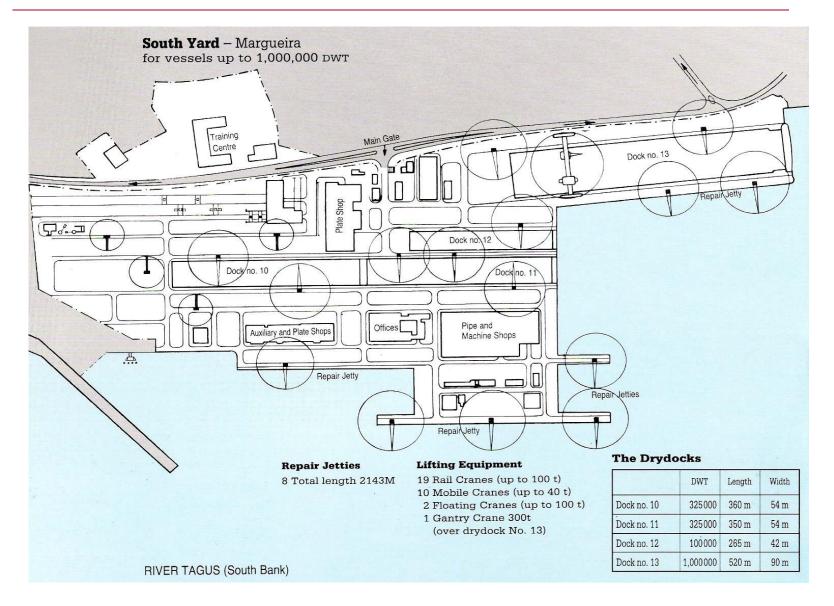












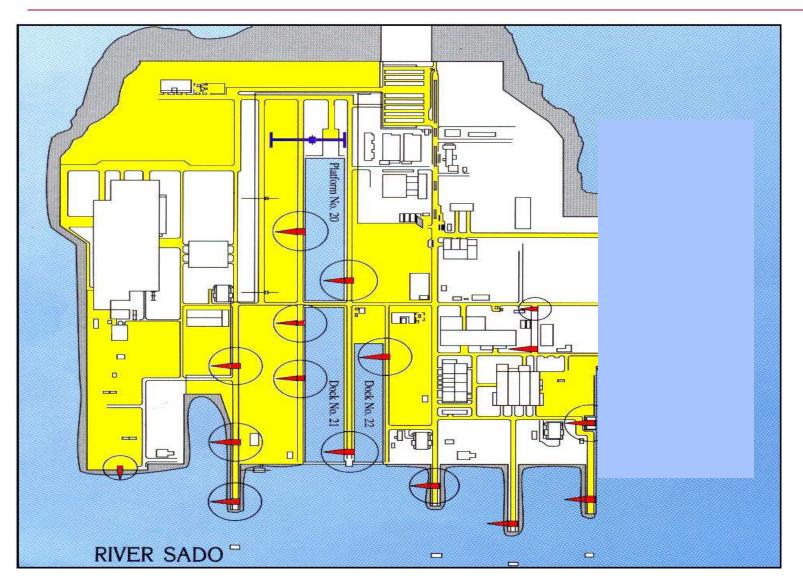






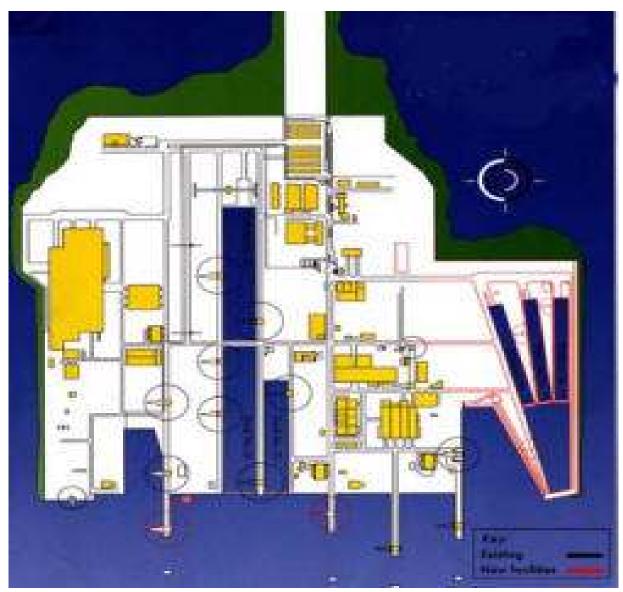




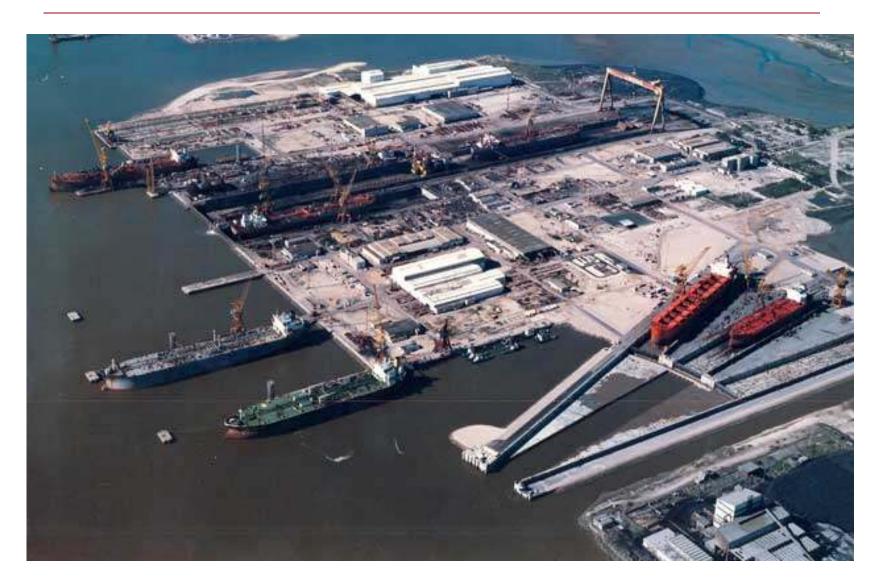


ESTALEIRO DA LISNAVE MITRENA

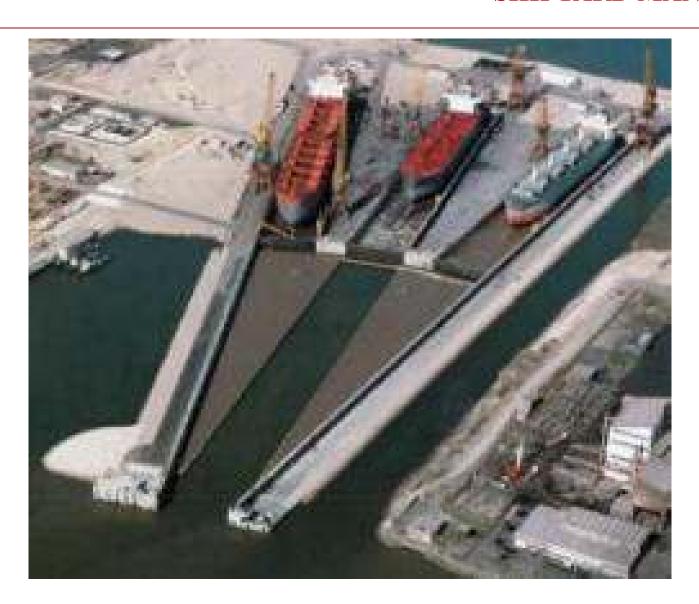






























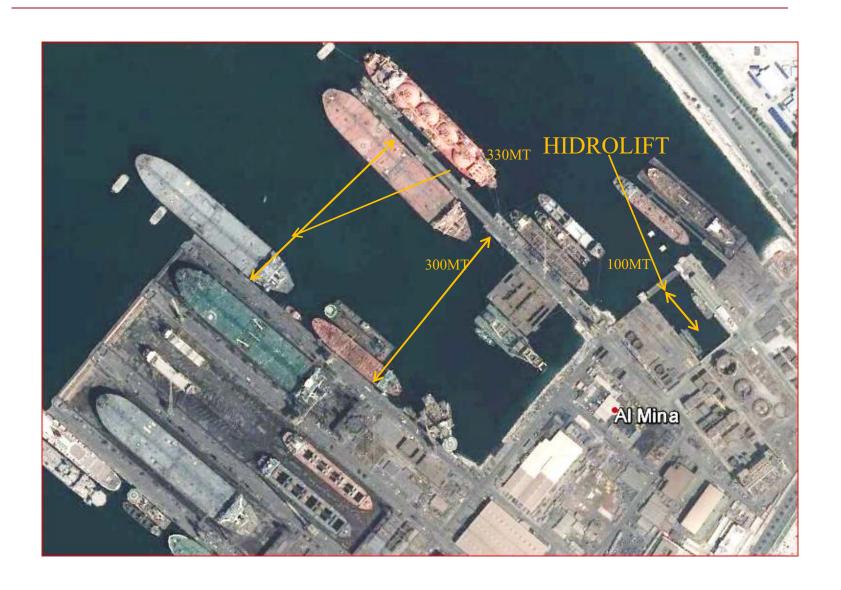


































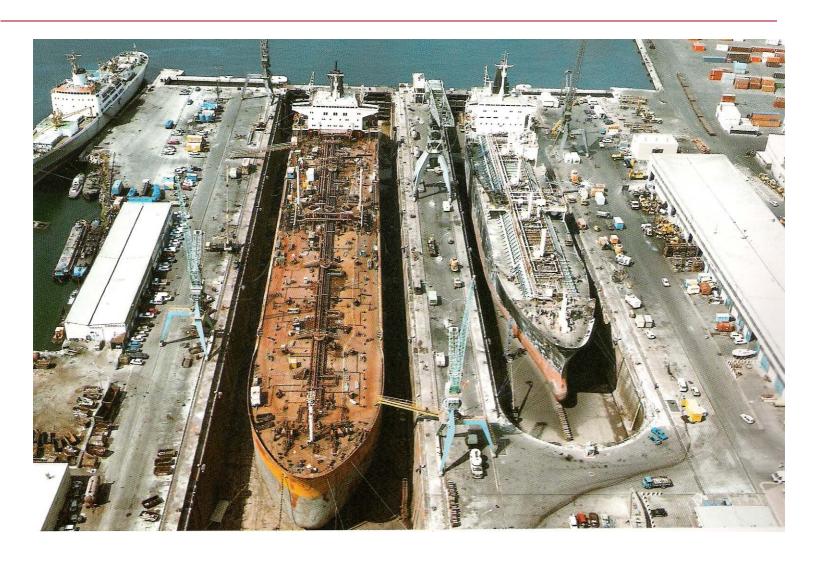
- 1. 72,000 DWT Floating Dock No 1
- 2. 37,000 DWT Floating Dock No 2
- 3. 1,010-ft Repairs pier No 1
- 4. 37,000 DWT Slipway No 1
- 5. Prefabrication Section Area No 1
- 6. Helicopter Shed & Landing Pad
- 7. Recreation hall
- 8. Electrical substation
- 9. Administrative offices
- 10. Shiprepairing offices-Repairs Manager-Yard Manager
- 11, 12. Painters Shop
- 13. First Aid station
- 14. Port Captain
- 15. Foremen offices
- 16. Heavy Machine shop
- 17. Light Machine shop
- 18. Pipe and Fitting shop 19. Tool shop
- 20. Electrical Repair shop
- 21. Stores
- 22. Compressed air Station 23. Mould Loft
- 24. Waiting Room Bus Terminal
- 25. Materials Arrangement Plant
- 26. Heavy Plate shop
- 27. Light Plate shop
- 28. Boiler shop
- 29. Maintenance shop
- 30. Fire brigade
- 31. Riggers shop 32. Changing rooms
- 33. Canteen
- **34.** 6,000 DWT Slipway No 2
- 35. Pipe Fitters School **36.** Carpenter shop
- 37. Steel Yard
- 38. Gritblasting & Painting installation
- 39, 40, 41. Timekeeping-Entrance Gate-Custom & Port Police
 - 42. Paint Stores
 - 43. Stores
 - 44. Pipe Stores
 - 45. Prefabrication Section Area No 2
 - 46. 950-ft Repairs Pier No 2
 - 47. 60,000 DWT Floating Dock No 3
 - 48. 250,000 DWT Graving Dock No 4
 - 49. Prefabrication Section Area No 3
 - 50. Building for Inustrial Constructions -Rolling stocks
 - 51. 1,115 ft Outfitting & Gritblasting Quay
 - 52. 500,000 DWT Graving Dock No 5
 - 53. Garage
 - 54. Gritblasting Station
 - 55. Prefabrication buildings







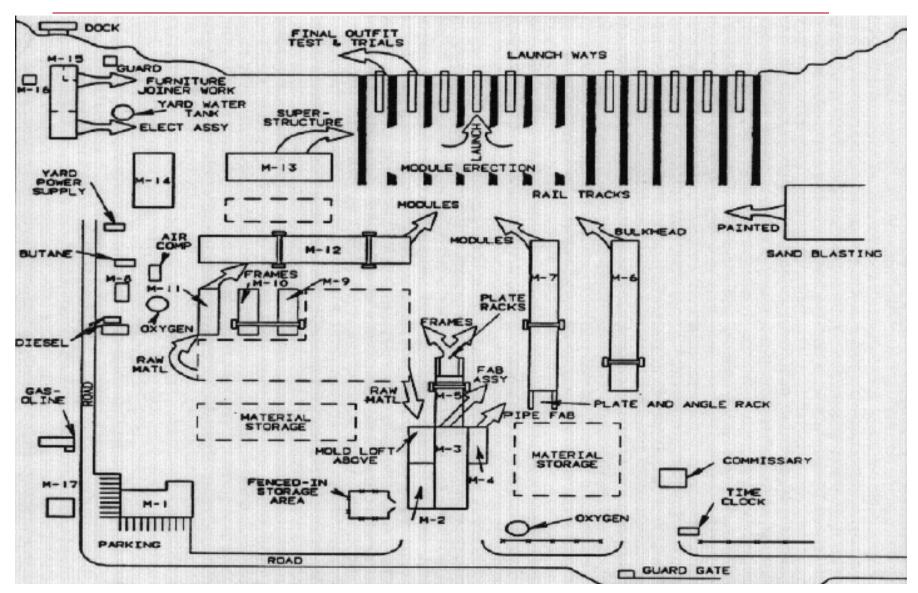












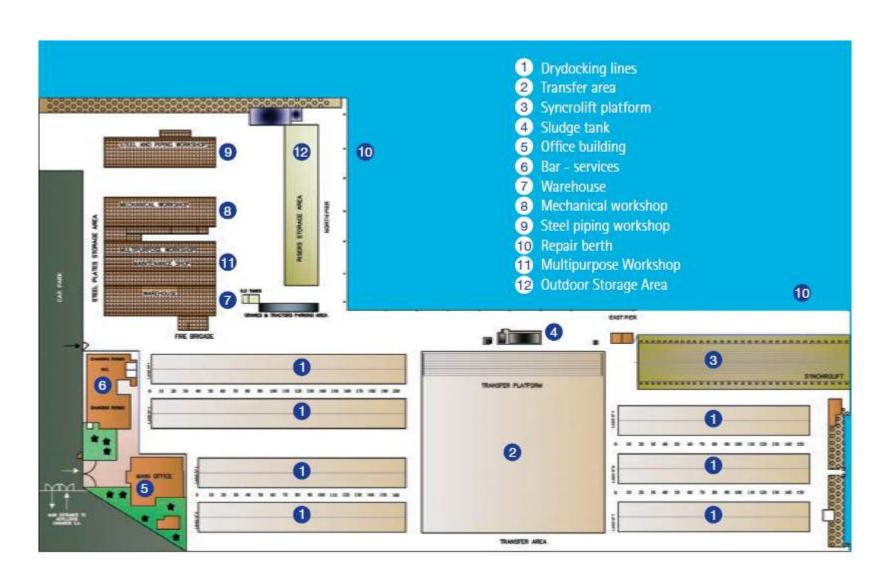




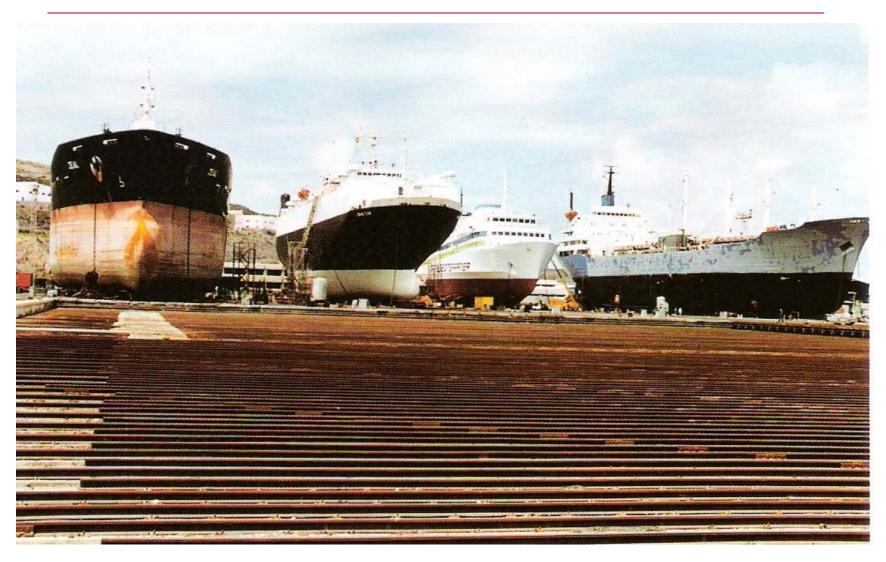








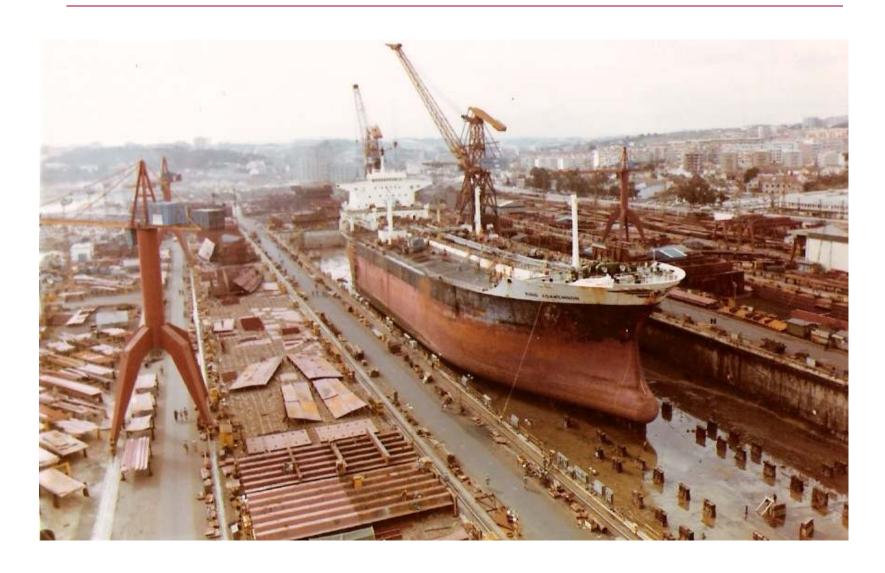




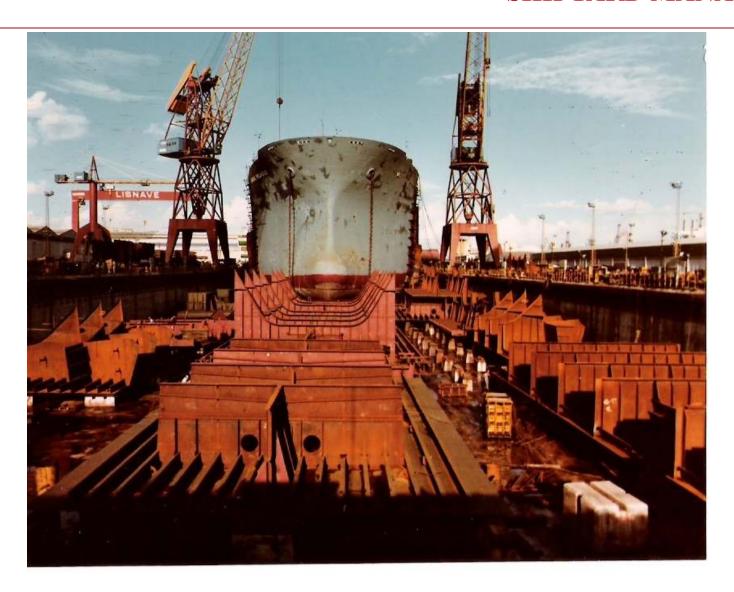






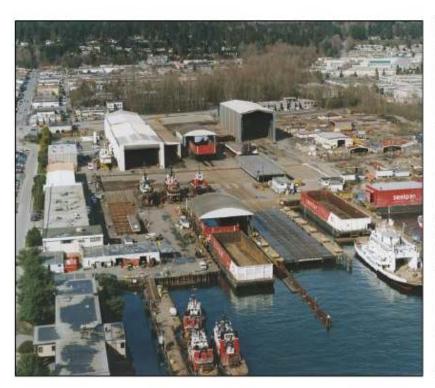








Vancouver Shipyard Transformation



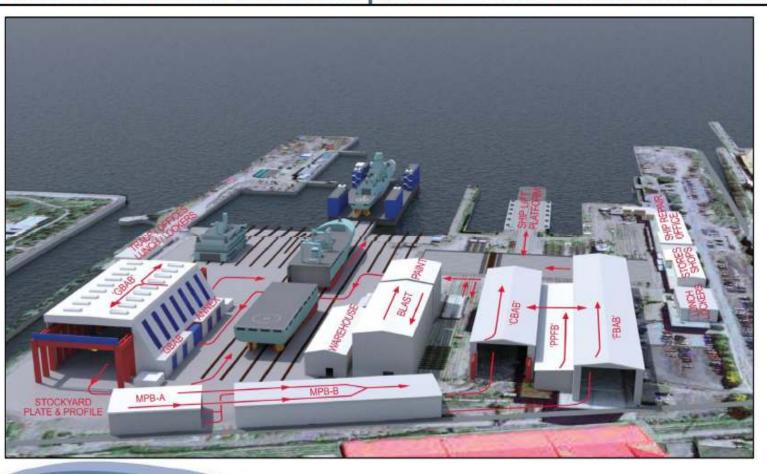


Current Facility

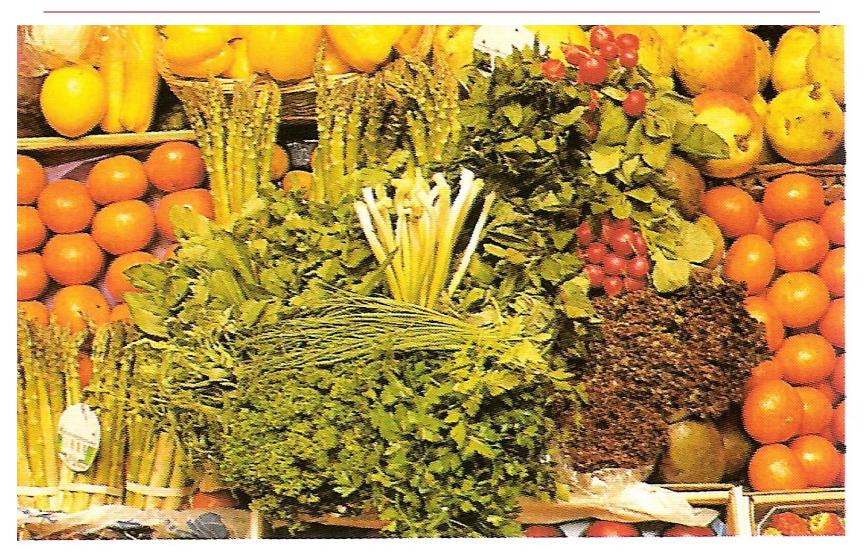
Facility Post Modernization



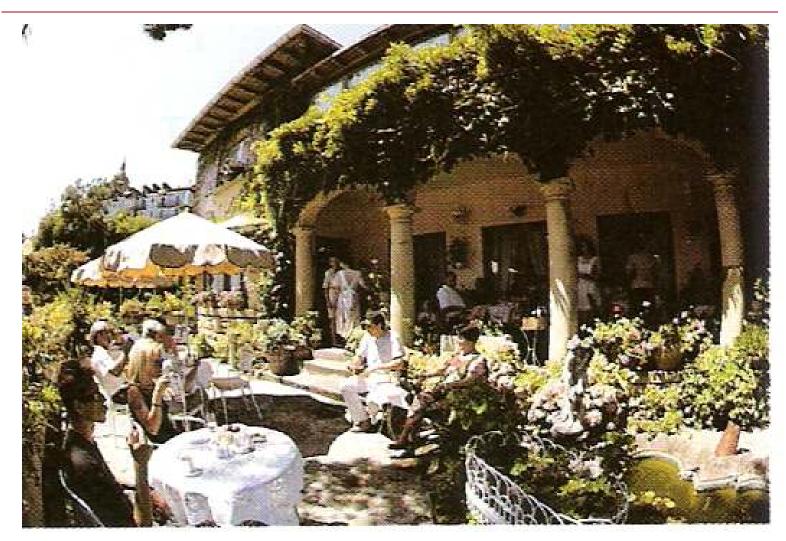
Vancouver Shipyard Transformation New and modified facilities provide efficient material flow



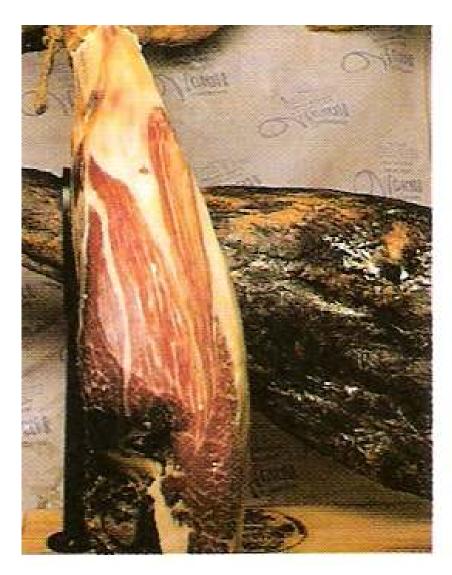








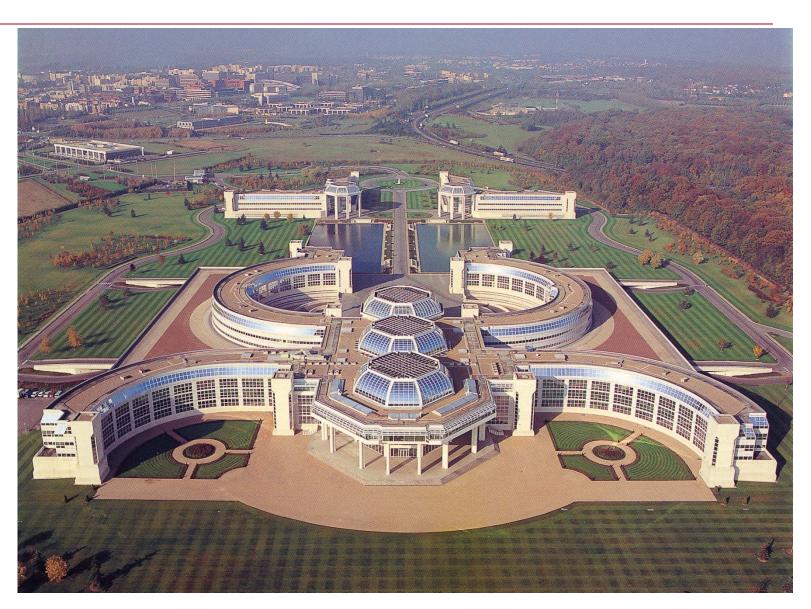














***** THE SHIPYARD AS AN ENTERPRISE

A Building or Repair shipyard is a company with the main purpose of:

Returning the capital to the shareholders through its activity as company.

There may be other elements of a social nature which justify the existence of shipyards while a company, despite the invested capital.

- **Elements normally identified and encouraged by public officials** (Regional States or local authorities) whose objective are:
 - **Ensure** ability to repair in order to maintain local fleets (shipyards established in major fishing ports);
 - **Ensure industrial economic activity in a given region.**



***** THE SHIPYARD AS AN ENTERPRISE

The shipyard, as a company, must observe laws and rules in the domain of:

- **✓** Activity permit;
- **✓** Tax administration;
- **✓** In compliance with rules and standards in the domain of
 - **✓** Occupational, Safety and Health (OSHA)
 - ✓ Labour;
 - **✓** Environment etc.

To establish the activity it is necessary to evaluate:

- **✓** The Market (Quantitative and qualitative);
- **✓** The location Where the shipyard is going to be built;
- **✓** The logistic support.



SHIPYARD GENERAL ORGANIZATION

DESPITE OF THE DIMENSION ALL SHIPYARDS SHOULD HAVE:

- ***** MANAGEMENT;
- **❖ INFRASTRUCTURES**;
- **COMMERCIAL & PRODUCTION;**
- *** HUMAN RESOURCES;**
- **FINANCIAL AVAILABILITY.**



* SHIPYARD GENERAL ORGANIZATION (CONTINUE)

The initial definition and the start-up of the initiation of a new SHIPYARD project, should be based on FEASIBILITY STUDY, and supported in a STRATEGIC PLAN.

There must always be a margin for further adjustment, whether qualitative or quantitative, taking into account various factors, including market changes, nowadays fairly frequent.

Established the order to proceed with the shipyard project, the guarantee of success of the business depends on:

- **✓** MARKETING CAPABILITY;
- **✓** TECHNICAL COMPETENCE;
- ✓ COMPETITIVENESS;
- **✓** GENERATION OF PROFIT MARGINS.



❖ SHIPYARD GENERAL ORGANIZATION (CONTINUE)

MARKETING CAPABILITY

- **✓** Capacity to understand the clients;
- **✓** Obtaining financing solutions.

TECHNICAL COMPETENCE

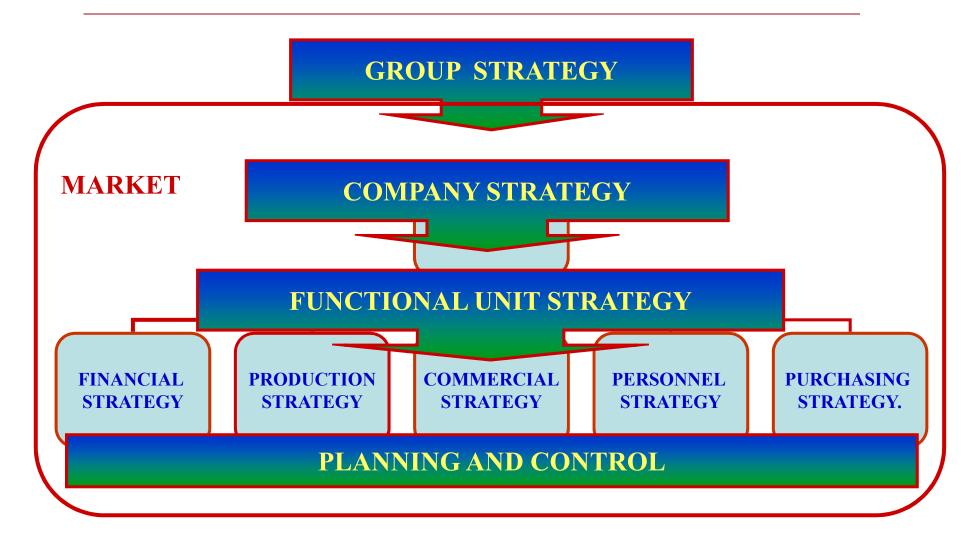
- ✓ Management capacity (Planning, Organizing, Leading and Controlling);
- **✓** Existence of adequate industrial production and technology;
- **✓** Availability of qualified and motivated personnel;
- **✓ Ability to produce in quality;**
- **✓** Ability to anticipate and to meet deadlines.



❖ SHIPYARD GENERAL ORGANIZATION (CONTINUE)

- **✓ COMPETITIVENESS**
 - ✓ RATIONAL POST-OPERATIVE PROCESSES AND APPROPRIATE PRODUCTIVITY;
 - **✓ REDUCTION OF SUPERFLUOUS CHARGES.**
- ✓ GENERATION OF PROFIT MARGINS
 - ✓ LESS PRODUCTION COSTS IN RELATION TO SALES;
 - ✓ DIFFERENTIAL FOR PAYING THE RETURN ON CAPITAL.

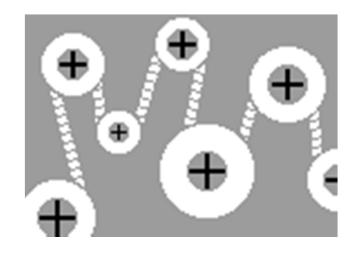






PROCESS UNIT

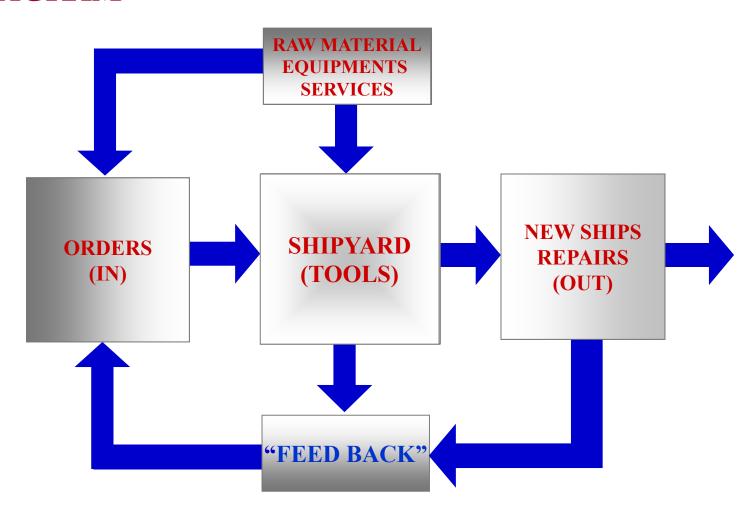








DIAGRAM





CHARACTERIZATION OF THE ACTIVITY

Beyond the intensive labor, the Ship Building, Ship Repair and the recently Offshore industry, they embrace, the Design, and the Implementation of specific products, with the use of various methodologies and processes, acquisition of new equipments and materials used in building, repair and conversion of vessels, whether commercial or military of various dimensions and complexity.

Shipyards range from big companies, passing by S.M.Es. and ending in family-sized shipyards.

Shipbuilding practices, the consequent adaptation of ship repair and general arrangement of the yards have evolved over time, following the evolution of the productive industry methods.



CHARACTERIZATION OF THE ACTIVITY (CONTINUED)

The majority of Shipyards were built on the banks of the rivers or in sheltered sea bays and near of accessibilities where it was easily to get the components, equipment and material necessary for its operation. Depending on the "layout" of the shipyards, the ships are most often maneuvered and moved to the "dry spots" in accordance with the tides.

The first early modern European and oldest surviving drydock still in use was commissioned by Henry VIII at HMNB Portmouth in 1495, This drydock currently holds the world's oldest commissioned warship, HMS Victory.



CHARACTERIZATION OF THE ACTIVITY (CONTINUED)

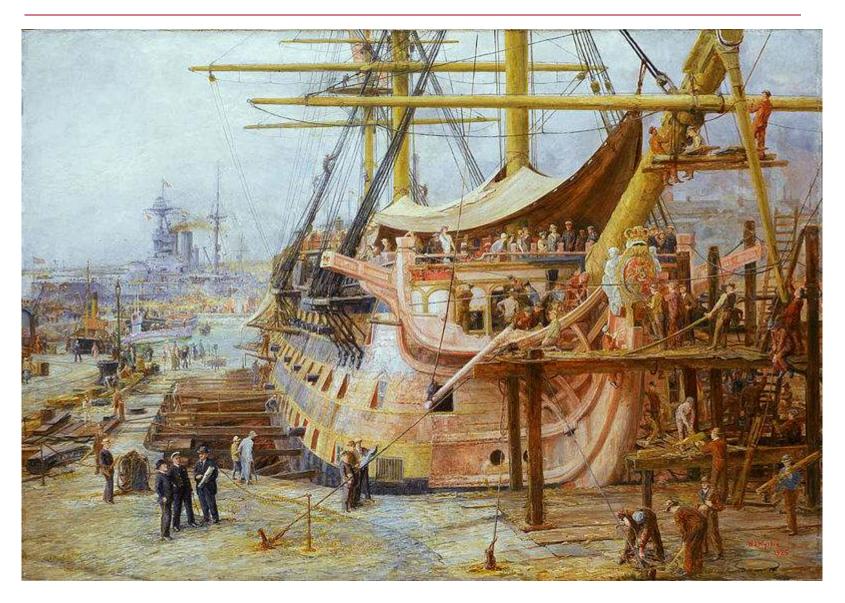
In the 16th century, there were already floating docks in Venice. The sideway or longitudinal building platforms are the "dry spots" oldest known, being the lifting platforms mechanical or fluid operated the most modern equipment.

The modern docks as we know them today began to be constructed in the 60's of the last century.

Most of the shipyards built after 60's are based on "lay-outs" of straight lines well suited to new building processes.

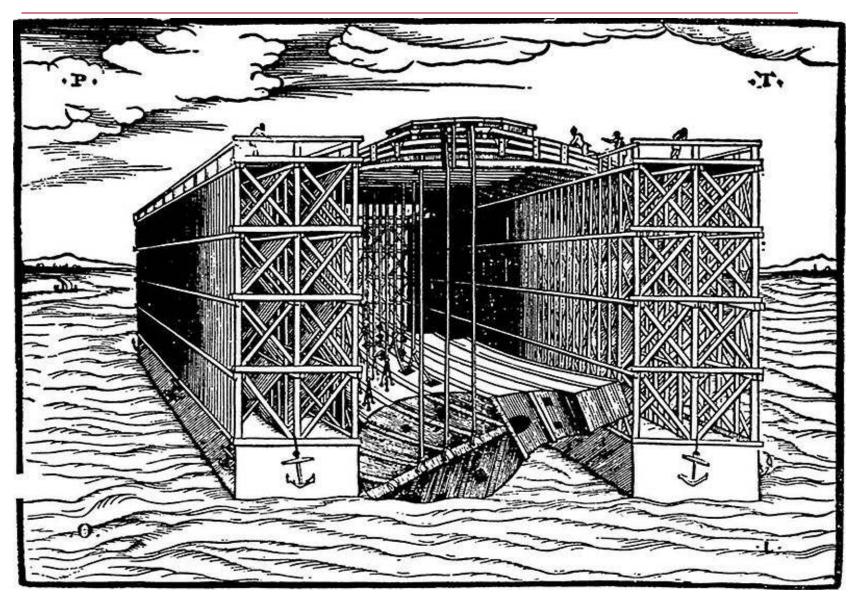


ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS 1st GRAVING DOCK SHIPYARD MANAGEMENT





1st FLOATING DOCK VENICE





SHIPBUILDING CHRONOLOGY

CRETA	10000 - 4000	BC	Mediterrâneo	Commerce
EGIPTO	5000 - 2100	BC	Nilo	Naval
EGIPTO	2100 - 600	BC	Mediterrâneo	Naval
MESOPOTÂMIA	1500 - 330	BC	Mediterrâneo	Commerce
CARTAGO	800 a 240	BC	Mediterrâneo Europa, Africa	Commerce
GRÉCIA	700 - 145	BC	Mediterrâneo	Commerce; Naval
ROMA	270 BC - 420	DC	Mediterrâneo Europa, Africa	Commerce, Naval
VENEZA	200 BC - 1050	DC	Mediterrâneo Europa	Commerce
VIKINGS	420 - 900	DC	Europe, Mediterrâneo	Naval
GÉNOVA	420 - 1500	DC	Mediterrâneo Europa	Commerce



SHIPBUILDING CHRONOLOGY

INGLATERRA	800 -1960	DC Wood and steel	Naval
HOLANDA	1240 - 1850	DC Wood	Naval, Commerce
PORTUGAL	1300 - 1550	DC Wood	Commerce, Naval
ESPANHA	1300 - 1600	DC Wood	Commerce, Naval
FRANÇA	1500 - 1900	DC Wood, steel	Commerce; Naval
E.U.A.	1770 - 1945	DC Wood, steel, Steam	Commerce, Naval, steam
ALEMANHA	1900 - 1960	DC Steel, Diesel	Commerce, Naval
DINAMARCA	1945 - 1960	DC Steel, Diesel	Commerce
JAPÃO	1955 - P	DC Steel, Diesel	Commerce
COREIA	1973 - P	DC Steel, Diesel	Commerce
CHINA	1980 - P	DC Steel, Diesel	Commerce







SHIP BUILDING

- I. The construction of steel ships initially followed the methodology of the construction of wooden ships, Construction and Assembly "on a dry place":
 - 1. Keel;
 - 2. Bow and Stern frame;
 - 3. Bulkheads and bays;
 - 4. Top and Bottom longitudinals;
 - 5. Hull revited plates.

In this period the ships are launched to the water with few outfitting and without machine, then moored alongside at the "Outfitting Pier" to be finished.

- II. During the World War II the conception of block construction starts, due to the development of the welding process.
- III. During the 80's of last century, as the welding processes were developing, the incidence of block manufacturing is increasing and the outfitting installation into the blocks increased too.
- IV. During the 90's the integrated block building and assembling, due to the advancement of the /CAD/CAM.





For centuries, due to the nature of the material (timber) and fasteners available, the sequence for erecting ships' hulls remained unchanged.

First the keel 'system' was assembled, then the frame system was fitted, and thereafter the sheathing, bulkhead, and decks systems were added. Each part was separately fitted at the shipways.





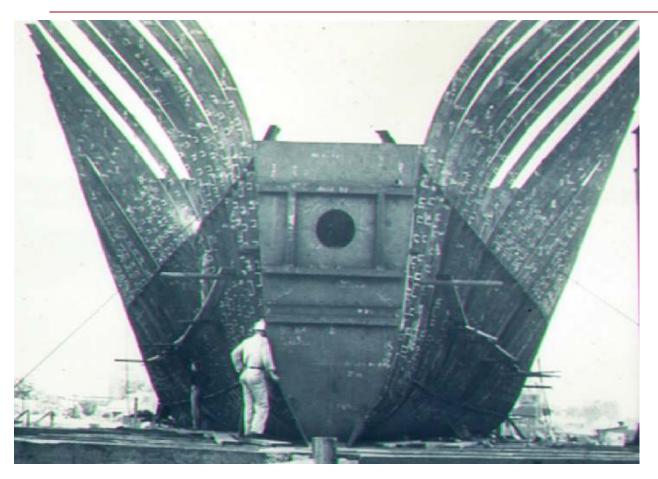




By 1941 when mobilization for World-War II was underway, shipbuilders were employing welding in conceivable every combination with riveting. For example, some were welding shell butts and riveting seams, others were doing the reverse, and some were welding both and riveting shell plates to frames.

Since welding was much more productive when applied down hand, the production of large subassemblies on platens away from shipways was a natural outcome. The subassemblies could be turned to any position for the purpose of maximizing welding productivity.

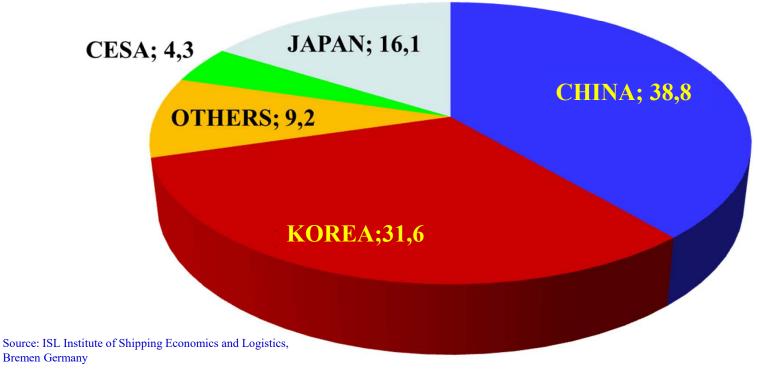




Even though welding caused some shipbuilders to adopt the smart way for erecting hulls, i.e., producing large subassemblies on platens away from the shipways.



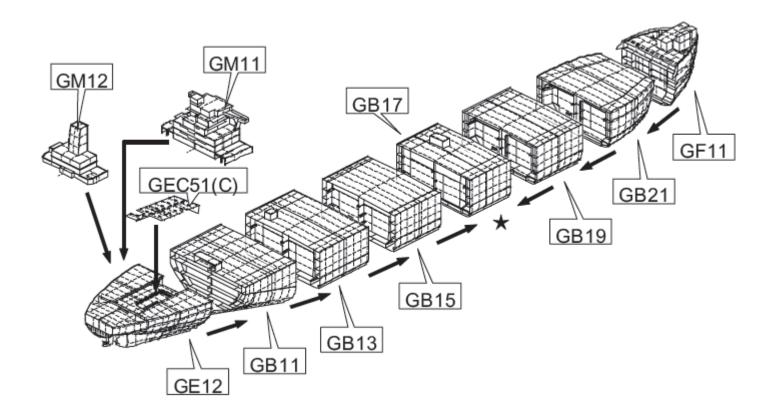
ORDER BOOK MARKET SHARES OF LEADING SHIPBUILDING COUNTRIES AS OF JANUARY 2011 (CGT%)



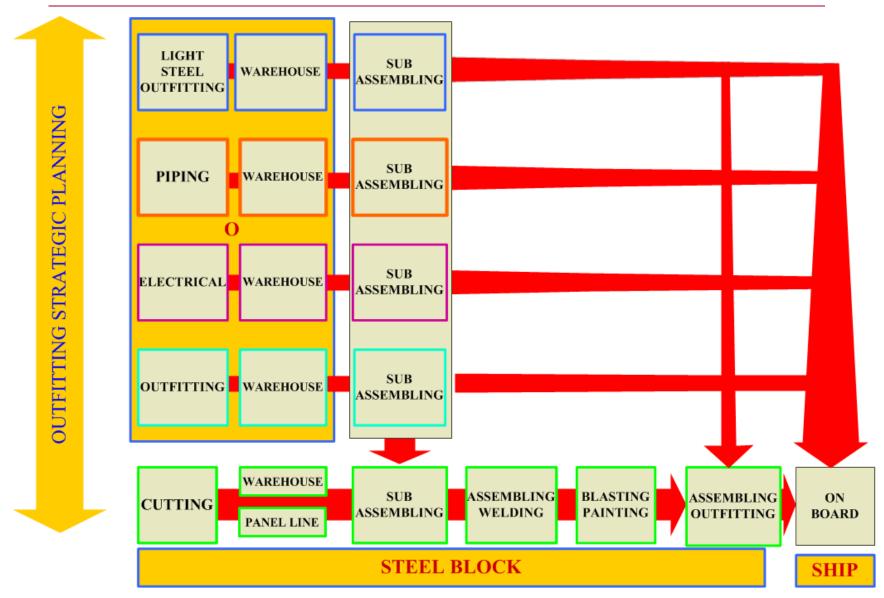
Compensated Gross Tonnage (CGT) is an indicator of the amount of work that is necessary to build a given ship and is calculated by multiplying the tonnage of a ship by a coefficient, which is determined according to type and size of a particular ship.



BLOCK ASSEMBLING

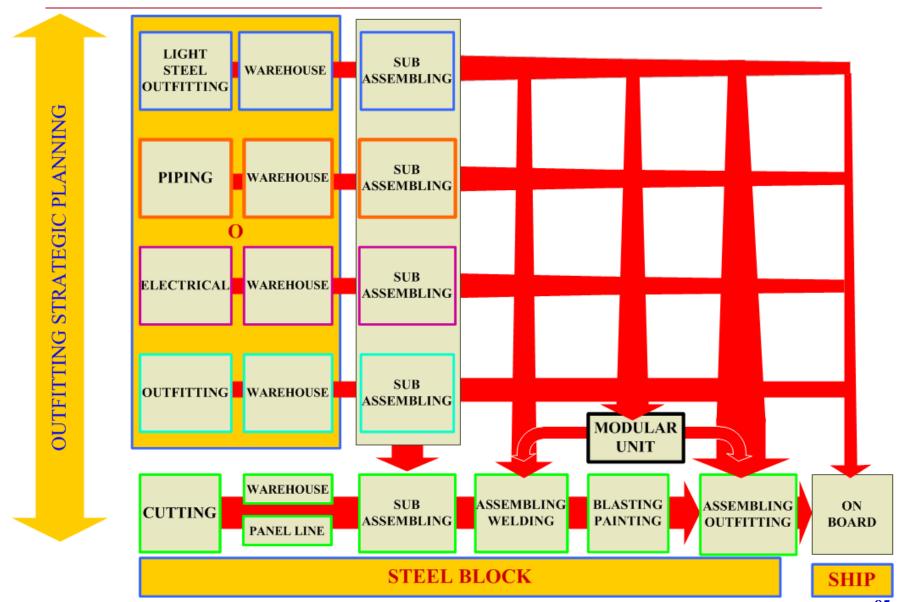


ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS INSTALLING OUTFFITING ON BOARD SHIPYARD MANAGEMENT

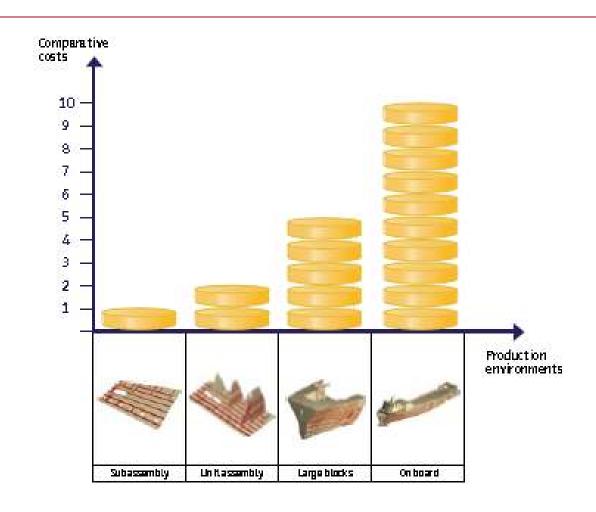




ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS INSTALLING OUTFITTING MODULAR PROCESS SHIPYARD MANAGEMENT

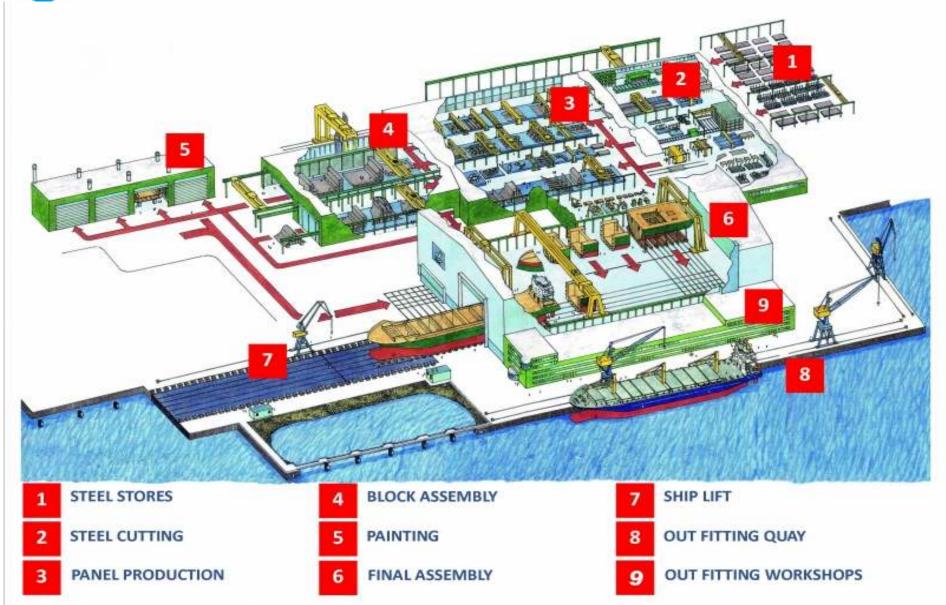






COMPARATIVE COSTS OF INSTALLING AN OUTFITTING ITEM IN DIFFERENT STAGES OF THE ASSEMBLING PROCESS





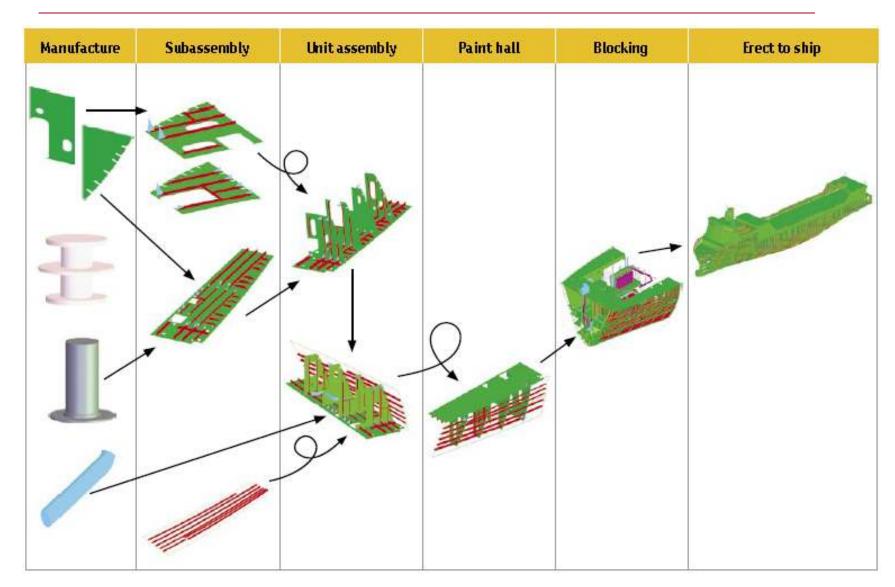






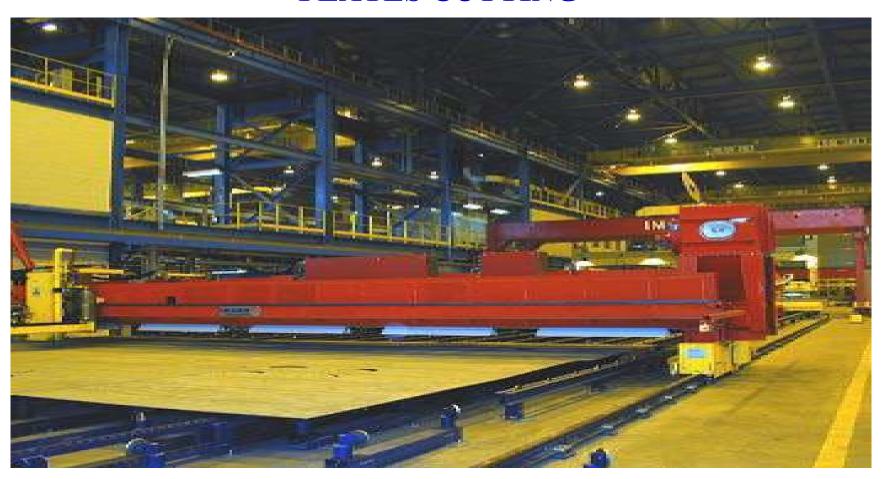








PLATES CUTTING



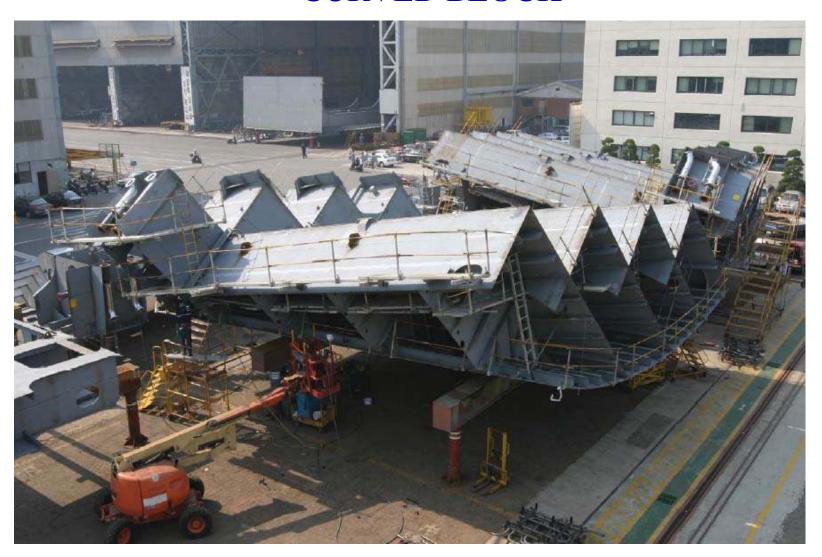


PLATES ASSEMBLING





CURVED BLOCK





OUTFITTING MODULES









ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS SHIPYARD MANAGEMENT SUB ASSEMBLING ASSEMBLING AND ERECTING

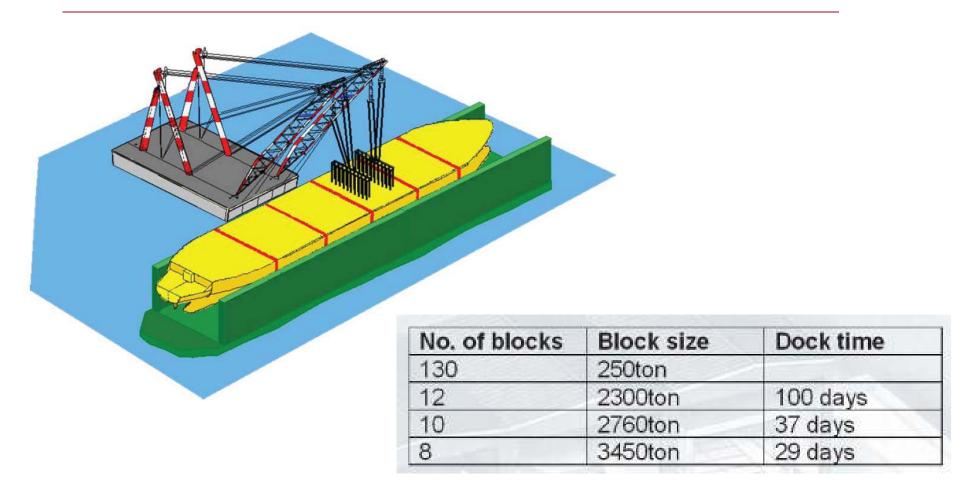




ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS SUB ASSEMBLING ASSEMBLING AND ERECTING







SAMSUNG TERA BLOCK METHOD







Mega Block Technology

Mega Block Technology at Samsung Heavy Industries





Ship assembly technology at a dock with about 10 pieces of Mega Block (2,000~3,000 ton per each) using 3,600 ton barge crane vessel to shorten ship construction period at a dock.

The technology has been developed a Giga Block Technology which using 5°6 pieces of 4,000°6,000 ton of block and a Tera block Technology which using 2 piece of 10,000 ton of block!





ERECTING AND FINAL OUTFITTING





ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS SHIPPING REPAIR SHIPYARD MANAGEMENT































ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS SHIPPING REPAIR SHIPPING REPAIR



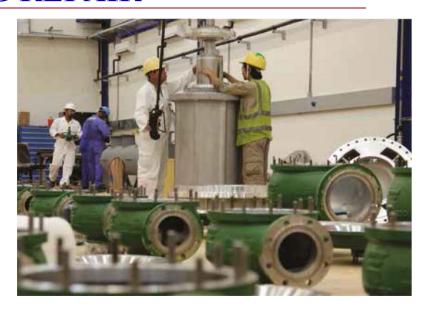


Azimuth thrusters being disassembled at the Multipurpose Work



ORGANIZAÇÃO E GESTÃO DE ESTALEIROS NAVAIS SHIPPING REPAIR SHIPPING REPAIR





























































SHIP REPAIR

- ❖ Ship repair is a fairly complex industrial activity, we are repairing autonomous floating units, they are small cities where normally are presented all types of skills that we find in other types of industries.
- The quality we are expected from a repair yard is the ability to quickly mobilize and implement skill human and material resources in within relatively short periods, to apply to the critical jobs in order to complete the repair in due time and with quality, fulfilling the client's expectations. Not forgetting too that there must be profit margin.



❖ SHIP REPAIR (CONTINUED)

- **By placing the ship in repair yard the ship owner expects:**
 - **✓** The ship is repaired by the best and most skilled workers;
 - **✓** Within the highest standards of quality and safety;
 - **✓** The technical problems are solved within expectations;
 - **✓** The duration of the repair does not exceed the period initially established;
 - **✓** The invoice is within the previously agreed value.
- **❖** The shippard only obtain the trust from the customers as well as their own survival if it has organization and competent personnel able to deal with.
 - **✓** Administrative processes (accounting, budgeting, invoicing, purchasing etc.);
 - **✓** Technical processes (planning, controlling, production etc.).

In normal ship repair, about 70% of the costs are due to works in which prevails the labor work.



SHIP REPAIR (CONTINUED)

- Ship repair may be carried out on the ship's Upper Works or Quick Works.
 - "Upper Works"
 - Made anywhere out of shipyards with the ship afloat;
 - * "Quick Works"
 - Done with the ship trimmed forward or aft or tilted;
 - Done in shipyards with the vessel dry, in respective locations.



SHIP REPAIR (CONTINUED)

- ***** TYPES OF SHIP REPAIR
 - **On voyage**;
 - Periodic repair ;
 - **Docking for periodic surveys**
 - Upgrades, Modifications;
 - **Conversions.**

REPAIRS ARE MADE ANYWHERE IN THE WORLD, IN THE MOST CONVENIENT LOCATIONS USUALLY IN THE DESTINATION HARBORS.



HUGE REPAIR



NY33-Jan.22 TARKER IN TROUBLE--The American-owned oil tanker Universe atriot lies grounded on a sandbar off Sardinia's southwest coast Friday. Exteen seamen were missing and feared lost following two explosions and fire aboard the craft. Twenty-three other members of the crew, two thirds of which was made up of Japanese, were rescued after spending the night two wooden lifeboats and a rubber raft in the storm-tossed Nediterran-ean. (AP Wirephoto by cable from Malta) (See AP AA Wire Story) (hrm61417pw) 971



MEDIA NEWS YEAR 1970



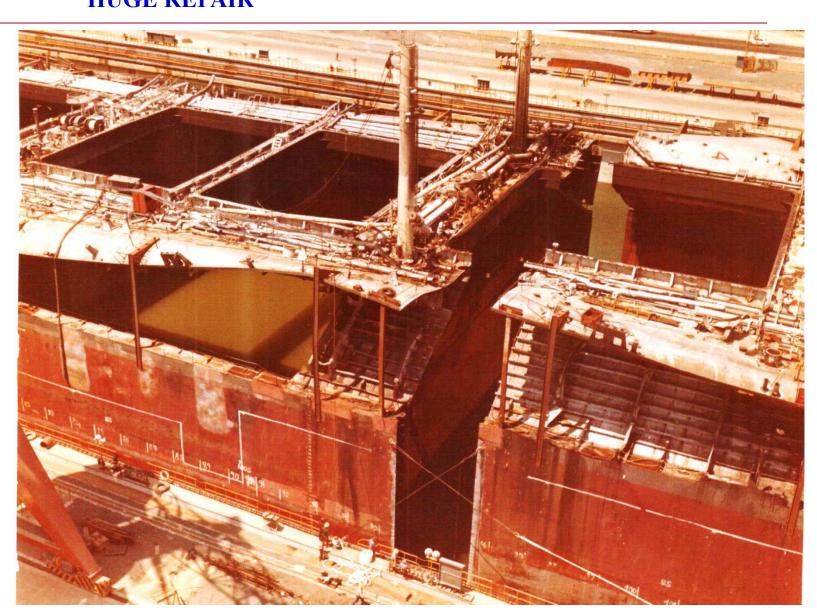




HUGE REPAIR



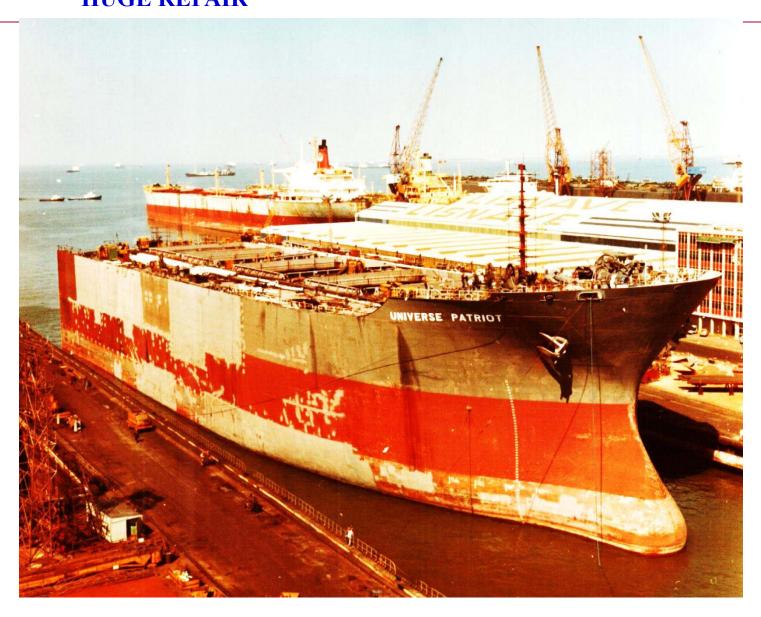




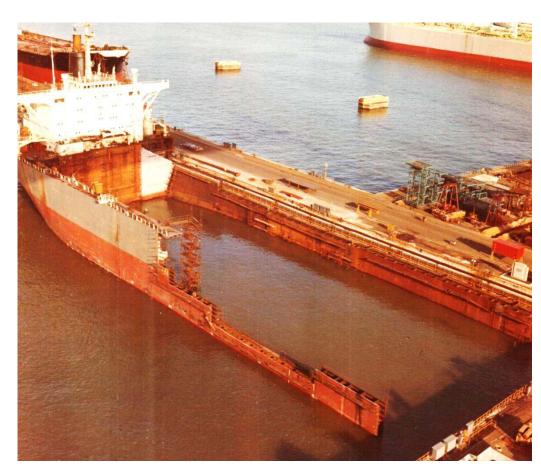


















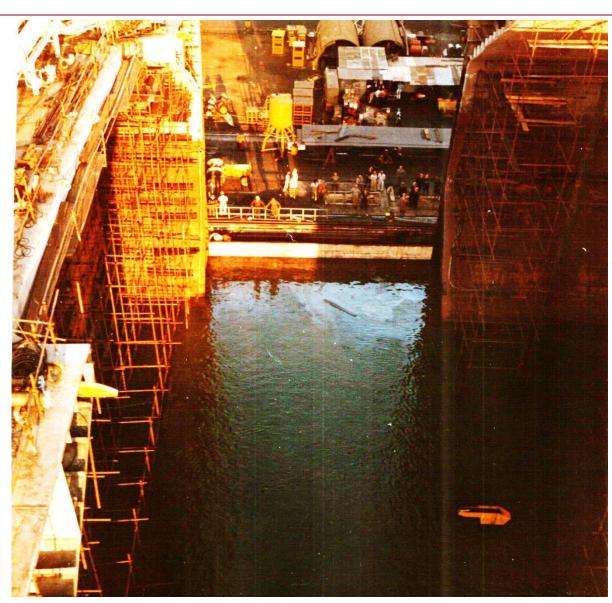








HUGE REPAIR









HUGE REPAIR

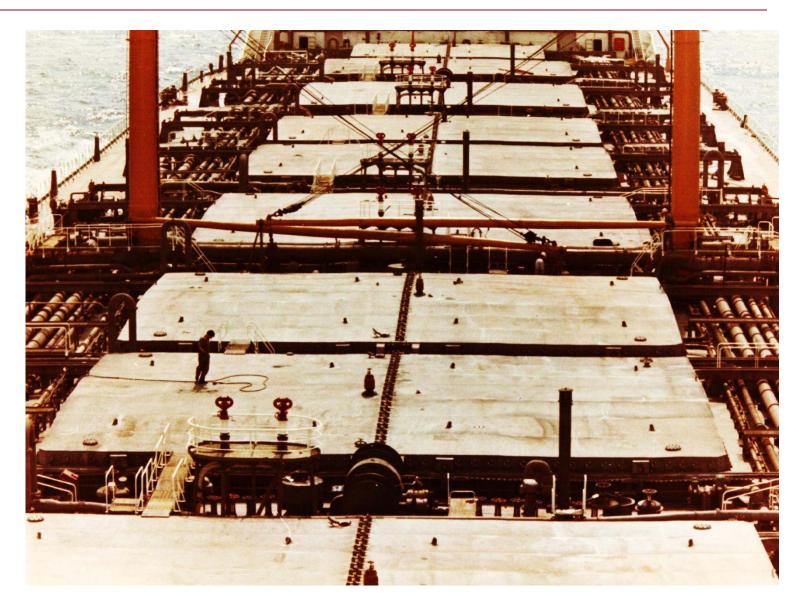




HUGE REPAIR













SHIP REPAIR (CONTINUED)

THE SHIPYARDS THAT WERE BUILT DURING 60's AND 70's OUTSIDE OF THE TOWNS, ARE MOSTLY SURROUNDED BY URBAN PERIMETERS, ARE QUITE LIMITED IN ITS OPERATION DUE TO THE IMPACT THAT CREATE THE ENVIRONMENT IN RELATION TO FOR:

- BLASTING (ENVIRONMENT POLLUTION);
- PAINTING OVERSPRAY (AIR POLLUTION);
- INDUSTRIAL ACTIVITY (NOISE POLLUTION);
- HULL WASHING (WATER POLLUTION).



SHIPYARD UPGRADING

*** UPGRADING INFRASTRUCTURES E ORGANIZATION**

The oldest shipyards in the western world are undergoing upgrading in the processes of organization and modernization of their equipment, in particular at the level of the steel workshops in the areas of cutting, welding and handling, in order to remain competitive in relation particularly to Korea and China, which have modern shipyards and where the cost of labor is extremely lower in relation to the West.

Modernisation of facilities and new equipment:

- 1. Manufacture and Assembly of structures (steelshops),
- 2. Pipe manufacturing (pipe shops),
- 3. Outfitting production (module shops),
- 4. Assembling areas.



SHIPYARD UPGRADING (CONTINUED)

MODERNISATION OF STRUCTURES AND ORGANIZATION

Modernizing the organization:

- 1. Development new processes of tendering and budgeting;
- 2. Development new production processes;
- 3. Application of integrated computer systems in value chain;
- 4. Rejuvenation and retraining of the workforce;
- 5. Certification in quality assurance, safety and environment.



SHIPYARD UPGRADING (CONTINUED)

1. Building and assembling (steel shops)

THE UPGRADE INCLUDE:

- 1. Plasma cutting equipment (dry or wet);
- 2. Automatic forming of profiles;
- 3. Manufacture and welding of panels using "Robots";
- 4. Automated one side welding;
- 5. Shaped and straight Blocks welding by Robots;
- 6. Automated construction of cradles for Curved Blocks;
- 7. Automation of marking and cutting peripheries of blocks;
- 8. Equipment and accessories of handling and transport of heavy weights.



SHIPYARD UPGRADING (CONTINUED)

Pipe Shop

To compete with short deadlines and low wages of the shipyards in the East, it was necessary to modernize the workshops for the production of large quantities of pipes:

- 1. Automation of manufacturing shops, through CNC equipment for cutting, welding, bending and positioning of flanges and spool pieces;
- 2. Blasting and painting units, for inside and outside pipe treatment.



SHIPYARD UPGRADING (CONTINUED)

***** Module shops

- 1. Modern concepts of outfitting production were developed and "packages" of systems with equipments are previously produced in workshops and mounted on blocks or other type of structures;
- 2. Cabins manufactured and assembled in workshops and fitted on board as the technique of stacking "Containers", and finalize later the end connections of the various systems.



SHIPYARD UPGRADING (CONTINUED)

❖ ASSEMBLING YARDS AND PARKS

Due to the aggressiveness of its climate during winter season particularly in the Nordic European countries there are assembling halls to cover the complete ship with proper lifting equipment with capacity to handle very high weights.

- **✓** These roofs sometimes are mobile with two purposes
 - 1. Due to the climate;
 - 2. To give access to fit the steel blocks manufactured in other shops.



SHIPYARD UPGRADING (CONTINUED)

MODERNISATION OF STRUCTURES AND ORGANIZATION

Modernizing the organization:

- 1. Development new processes of tendering and budgeting;
- 2. Development new production processes;
- 3. Application of integrated computer systems in value chain;
- 4. Rejuvenation and retraining of the workforce;
- 5. Certification in quality assurance, safety and environment.



SHIPYARD UPGRADING (CONTINUED)

1. Development new processes of tendering and budgeting

BUDGETING IS NOT AN EXACT SCIENCE, HAS EVOLVED OVER YEARS AND IS BASED ON THE EXPERIENCE OF THE SKILLED PEOPLE A SEEKING TO ESTIMATE THE VALUES THAT BE MORE ACCURATE POSSIBLE.

IT IS AN AREA IN WHICH HAVE BEEN INVESTED A LOT IN THE DEVELOPMENT OF COMPUTER PROGRAMS FOR PERFORMING BETTER VALUES.

IT IS A FIELD WERE MORE EFFORT MUST BE DONE, BECAUSE NOW A DAYS A WELL DONE BUDGET BASED ON THE HIERARCHIES OF THE JOB ACTIVITIES IS A SUCCESS KEY FOR THE SHIPYARDS GETTING ORDERS FOR NEXT PHASE OF THE PROJECTS; PREPARATION AND PRODUCTION.



SHIPYARD UPGRADING (CONTINUED)

2. Development new production processes

The fierce competition that the Western shipyards today are subjected, forces them to constantly revise the organisation of work processes, in such a way to increase their productivity,:

- 1. Development the building processes;
- 2. Direct involvement of production management at the early project phases such as design and tendering;
- 3. Integration of all project phases;



SHIPYARD UPGRADING (CONTINUED)

3. Application of integrated computer systems in value chain;

THE APPLICATION OF INTEGRATED INFORMATION SYSTEMS, TO THE WHOLE BUSINESS PROCESS VALUE CHAIN IS CRITICAL TO KNOW AT EACH PHASE OF ANY PROJECT, WHERE WE ARE IN RELATION TO WHAT WE HAVE PLANNED;

IT MAY SEEM A UTOPIA BUT THE FACT IS THAT VERY FEW SHIPYARDS HAVE THIS TOOL TO COVER THE ENTIRE SHIP BUILDING OR REPAIR PROCESS AND AS IN MOST CASES THESE PROGRAMS HAVE BEEN DEVELOPED "IN HOUSE" EACH ONE THINKS HIS OWN PROGRAM IS THE BEST ONE, BECAUSE IT WAS DEVELOPED BY HIMSELF AND REFUSES TO ACCEPT OTHERS MORE WELL PLACED ON THE MARKET.



SHIPYARD UPGRADING (CONTINUED)

4. Rejuvenation and retraining of the workforce

There has been a remarkable change of human resources policy for the past 10 years, with the shipyards reducing their capacity below the work load, thus obtaining in periods of low work load less unemployment personal. When the shipyards are overloaded they run risks for not having enough man power or qualified subcontractors with sufficient capacity to face the yard work load.

The importance of a stable and competent workforce is recommended but hard to achieve due to the variation of the workload in this type of industry specially in shipping repair.

Noting a lack of manpower in particular in Portugal due to:

- 1. Market loss of the Portuguese shipyards;
- 2. Aging of actual human resources and lack of input of young people;
- 3. Early retirement.



SHIPYARD UPGRADING (CONTINUED)

5. Certification in quality assurance, safety and environment

WE CAN CONSIDER THAT VIRTUALLY ALL SHIPYARDS HAVE A QUALITY ASSURANCE SYSTEM APPLIED TO THE SHIP REPAIR AND SHIPBUILDING, BUT AS REGARDS ENVIRONMENTAL ARE STILL RARE THE YARDS WHO FOLLOWS THIS PROCESS.

THE APPLICATION OF THESE SYSTEMS CAUSES A CONFIDENCE IN INTERNAL AND EXTERNAL STAKEHOLDERS, BECAUSE THEY KNOW THAT A SET OF PREDEFINED RULES ARE BEING FOLLOWED AND APPLIED.

IN THE VERY NEAR FUTURE ALL SHIPYARDS WILL BE REQUIRED TO COMPLY WITH THESE DIRECTIVES.



Shipbuilding & Shiprepair – A Comparison



Shipbuilding

- Shipbuilding is Like a Marathon race
- Long Lead Time
- Long Delivery Schedule
- Tasks can be automated, standardized
- Work schedule is planned and deliberate
- Scope of Changes minimal
- Incase of deviation, enough time to implement





- Shiprepair is like 100 m sprint race
- High turnaround
- · Difficult to estimate work content
- Time schedule
- Project budget
- Hidden work emerges during execution
- Has to work with pre defined conditions
- Degree of Specialization is very high
- Work contract ought to change as repair work progresses

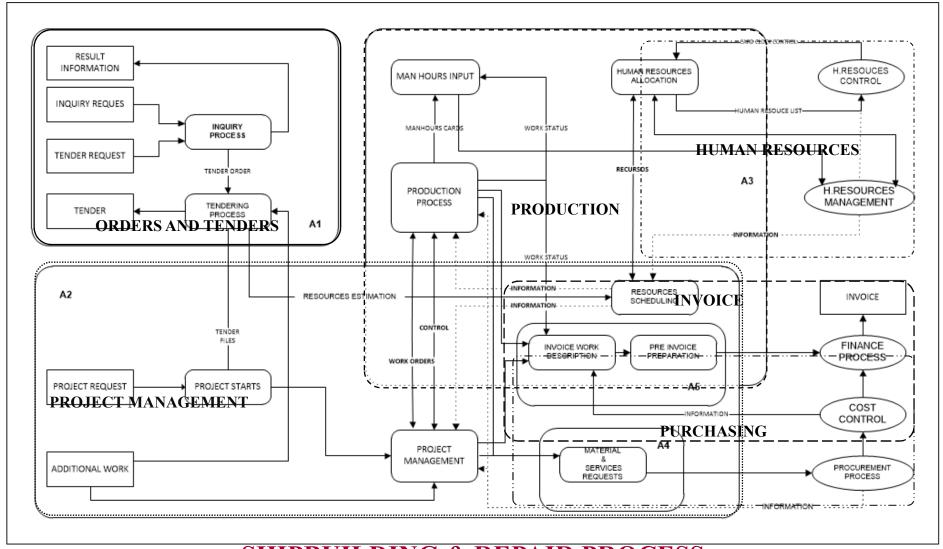
Mantrana



ARRANJO GERAL DOS ESTALEIROS NAVAIS

- **The layout of shipbuilding and ship repair are different**
 - Shipbuilding
 - **Large steel workshops for processing steel, pipes and outfitting;**
 - **Big warehouses and raw material parks;**
 - **Parks and covers areas for steel assembling;**
 - Block steel assembling areas;
 - **Few piers or wharfs.**
 - * Repair
 - **Small steel workshops for processing steel, pipes and outfitting;**
 - ***** Warehouse focused on large diversity of consumable materials;
 - **Strong mechanical shop and pipe repair shop and electrical shop;**
 - **Pier and wharfs related to the number of docks.**





SHIPBUILDING & REPAIR PROCESS







SHIPYARD PROCESSES

PRODUCTIVE



- NON PRODUCTIVE
- HUMAN RESOURCES;
- MANAGEMENT;
- FINANCE AND ACCOUNTABILITY;
- GUARANTY AND CONTRACTS (after sales);
- E.D.P.;
- COMMERCIAL; MARKETING;
- TENDERING, INVOICE;
- **DESIGN**;
- TECHNICAL & QUALITY CONTROL;
- SCHEDULING;
- PURCHASING;
- SAFETY & QUALITY ASSURANCE;
- ENVIRONMENT.

- WAREHOUSE;
- MANEUVERING & TRANSPORTS;
- WORK PREPARATION;
- CUTTING;
- WELDING;
- ASSEMBLING;
- OUTFITTING;
- MECHANICAL;
- ELECTRICITY;
- PIPING;
- PAINTING & BLASTING;
- PRODUCTION SUPPORTS;
- DOCKING.



SHIPYARDS

MAIN INFRACTUTURES

AND

EQUIPMENTS

MAIN INFRASTRUCTURES & EQUIPMENTS

- 1. OFFICES, CANTEENS, CHANGING ROOMS etc.;
- 2. DOCKS & DOCKING EQUIPMENT;
- 3. WAREHOUSE, PARKS;
- 4. TECHNICAL SUPPORT OFFICES (TSO) (PMO)
- 5. TECHNICAL STRUCTURES, PRODUCTION EQUIPMENT
- **6.** ASSEMBLING PARKS;
- 7. SURFACE PREPARATION EQUIPMENT
 - 1. WASHING, BLASTING & PAINTING EQUIPMENT;
- **8.** PIERS AND WHARFS;
- 9. SUPPORT EQUIPMENT;
- **10.** LIFTING EQUIPMENT;
- 11. TRANSPORT EQUIPMENT;
- 12. RIGGING EQUIPMENT;
- 13. TREATMENT PLANTS;
- 14. MAINTENANCE.



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