

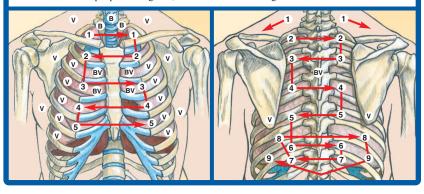
# NURSING

### **ASSESSING LUNG SOUNDS**

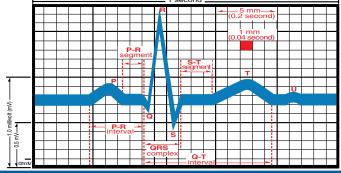
To auscultate lung sounds, move the diaphragm of your stethoscope according to the numbers on the corresponding diagram.

There are three normal breath sounds.

- **(B)** Bronchial breath sounds-loud, harsh, high pitched.
  - Heard over trachea, bronchi (between clavicles and midsternum), and over main bronchus.
- (BV) Bronchovesicular breath sounds-blowing sounds, moderate intensity and pitch.
- Heard over large airways, on either side of sternum, at the Angle of Louis, and between scapulae.
- (V) Vesicular breath sounds-soft breezy quality, low pitched.
  - Heard over the peripheral lung area, heard best at base of lungs.



	NORMAL EKG	PATTERN		
COMPLEX	NORMAL LENGTH OF TIME	WHAT IT REPRESENTS		
P wave	<.12 sec	depolarization of atria- preparation for contraction		
PR interval	.12 to .2 sec time for impulse to spread from atria to ventricles			
QRS complex	0.04 to 0.11 sec depolarization of the ventric			
ST segment	-0.5 and +1.0 mm completion of ventricular depolariza			
QT interval	up to 0.43 sec	electrical systole		
T wave	<5 mm in amplitude	repolarization of ventricles		
U wave	sometimes follows T wave may indicate hypokalemia			
	1 second	5 mm (0.2 second)		
		1 mm		



	CARDIAC EN	IZYMES	
ENZYME	NORMAL	OCCURS AFTER ACUTE ISCHEMIC EVENT	PEAKS
CK-MB Creatine kinase- myocardial muscle	0-7 U/L >0.05 fraction of total CK	4 to 6 hrs	18 to 24 hrs
LDH Lactic dehydrogenase	29-37% 0.15 to 0.40 fraction of total	48 hrs	4 to 6 days
$\mathrm{LDH}_2$	42-48% 0.20 to 0.45 fraction of the total	48 hrs	4 to 6 days
SGOT, AST Aspartate aminotransferase	7 to 27 U/L	8 to 12 hrs	48 hrs

ADVENTITIOUS LUNG SOUNDS							
SOUND	CHARACTERISTICS	LUNG PROBLEM					
Crackles	popping, crackling, bubbling, moist sounds on inspiration	pneumonia, pulmonary edema, pulmonary fibrosis					
Rhonchi	rumbling sound on expiration	pneumonia, emphysema, bronchitis, bronchiectasis					
Wheezes	high-pitched musical sound during both inspiration and expiration (louder)	emphysema, asthma, foreign bodies					
Pleural Friction Rub	dry, grating sound on both inspiration and expiration	pleurisy, pneumonia, pleural infarct					

# ARTERIAL BLOOD GAS ANALYSIS (ABGS)

pH 7.35 to 7.45 PaCO<sub>2</sub> 35 to 45 mm Hq HCO<sub>3</sub> 22-26 mEq/L

### A quick method of analysis:

Look at the pH first. Draw an arrow if it is low or high. An arrow indicating low  $(\downarrow)$  means acidosis. An arrow indicating high  $(\uparrow)$  means alkalosis. Next, look at the respiratory indicator (PaCO<sub>2</sub>). Draw an arrow if it is low or high.

**Interpretation:** If the arrows are in the <u>opposite</u> direction, the problem is respiratory in nature-either resp. acidosis or resp. alkalosis. Next, look at the metabolic indicator (HCO<sub>3</sub>). Draw an arrow if it is low or high.

**Interpretation:** If the pH arrow and the metabolic arrow are in the <u>same</u> direction, the problem is of metabolic in nature-either metab. acidosis or metab. alkalosis.

Additional analysis: Compensation is present if the arrows of PaCO<sub>2</sub> and HCO<sub>3</sub> are opposite. Partial compensation is present if the arrows of PaCO<sub>2</sub> and HCO<sub>3</sub> point in the same direction.

# **GRADING OF HEART MURMURS**

Grade I Faint: heard after nurse has concentrated

Grade II Faint murmur heard immediately

Grade III Moderately loud, not associated with thrill

Grade IV Loud and may be associated with a thrill

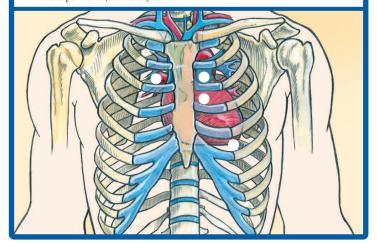
Grade V Very loud; associated with thrill

Grade VI Very loud; heard with stethoscope off chest, associated with thrill

# **HEART SOUNDS**

Heart sounds produced by valve closure are best heard where blood flows away from the valve instead of directly over the valve. The white circled areas on the corresponding diagram indicate optimal placement of the stethoscope for auscultating heart sounds.

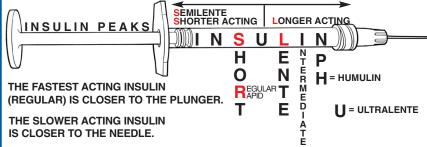
- 1. The systolic phase begins with the first heart sound (S1), the closure of the mitral and tricuspid (AV) valves.
- 2. The diastolic phase begins with the second heart sound (S2), the closure of the aortic and pulmonic (semilunar) valves.



		CRANI	IAL NERVES (CN	l)
CRA	ANIAL NERVE	TYPE	FUNCTION	ASSESSMENT
I	Olfactory	sensory	smell	identify familiar odors with each nare separately
II	Optic	sensory	vision	Snellen chart, examine ocular fundus with ophthalmoscope, assess light reflex
III	Oculomotor	motor	extraocular eye movement, elevation of eyelid	assess EOM with 6 cardinal positions of gaze
		parasympathetic	pupil constriction	cover/uncover test assess constriction with light
IV	Trochlear	motor	extraocular eye movement	same as CN III
V	Trigeminal Ophthalmic branch	sensory	somatic sensations of cornea and face	palpate temporal and masseter muscles teeth clenched
	Maxillary branch	sensory	somatic sensations of face, oral cavity, anterior 2/3 of tongue, teeth	test corneal reflex, touch forehead, cheeks, and chin with cotton wisp
	Mandibular branch	sensory	somatic sensation lower face	symmetrical comparisons
		motor	mastication	bite down or chew
VI	Abducens	motor	lateral eye movement	look to 'right and left'
VII	Facial	motor	facial expression	smile, frown, puff cheeks
		sensory	taste, anterior 2/3 of tongue	identify taste
		parasympathetic	salivation	assess for saliva
VIII	Vestibular	sensory	equilibrium	observe balance
	Cochlear	sensory	hearing	hearing acuity, Weber & Rinne test
IX	Glosso- pharyngeal	sensory	taste, post. 1/3 of tongue, pharyngeal sensation	identifies taste
		motor	swallowing	test gag reflex, use tongue blade, note rise of uvula with "ahhh"
X	Vagus	sensory	sensation in pharynx, larynx, and external ear	test same as CN IX
		motor	swallowing	test same as CN IX
		parasympathetic	thoracic and abdominal visceral activity	draw pencil line toward umbilicus
XI	Spinal accessory	motor	neck and shoulder movement	push chin against hand, shrug shoulder
XII	Hypoglossal	motor	tongue movement	move tongue side to side against a tongue depressor

INCILLIN TYPEC AND ACTION	TIMEC

ACTION	TYPE OF S.C. INSULIN	APPEARANCE	ACTI(	H NI NC	OURS
			Onset	Peak	Duration
Short	Regular	clear	1/2-1	2-4	5-8
Short	Semilente	cloudy	1-1.5	2-8	8-16
Intermediate	NPH	cloudy	1-2	6-12	18-26
	Lente	cloudy	1-3	6-12	18-26
Long	Protamine zinc	cloudy	4-6	18-24	28-36
Long	Ultralente	cloudy	4-6	14-24	36
Premixed	70% NPH & 30% regular	cloudy	1/2	2-12	18-24



### MUSCLE STRENGTH

- 5 Normal strength. Muscle is able to move through a full range of motion (ROM) against gravity and applied resistance.
- Muscle is able to move through a full ROM against gravity but with weakness to applied resistance.
- Muscle is able to move actively against gravity alone.
- Muscle is able to move with support against gravity. Muscle contraction is palpable and visible. Muscle contraction or movement is undetectable.

# SYMPTOM ANALYSIS

When assessing a client's problem, remember all these areas to help the client describe the problem fully. Using the mnemonic device, PQRST, a systematic and thorough assessment is possible by considering all of the following areas.

### P Provocative/Palliative

What causes it? What makes it better? What makes it worse?

### Q Quality/Quantity

How does it feel, look, or sound, and how much of it is there?

### R Region/Radiation

Where is it? Does it spread?

### S Severity Scale

Does it interfere with ADL? How does it rate on a severity scale of 1 to 10?

### Timing

When did it begin? How often does it occur? Is it sudden or gradual? How long does an episode of the symptom last?

# GLASGOW COMA SCALE (GCS)

A neurologic assessment scale that provides objective measurement of level of consciousness, pupil reaction, and motor activity. The total of the three scores can range from 3 to 15. A client who is oriented, opens the eyes spontaneously, and follows commands scores a 15. A client in a deep coma would score a 3. The first GCS score becomes the baseline. Future scores indicate trends or changes in neurologic status.

MEASURE	RESPONSE	SCORE
Eye response	opens spontaneously opens to verbal command	4 3
	opens to pain	2
	no response	1
	reacts to verbal command	6
	reacts to painful stimuli	
Motor rospons	identifies localized pain	5
Motor response	flexes and withdraws	4
	assumes flexor posture	3
	assumes extensor posture	2
	no response	1
	is oriented and converses	5
	is disoriented but converses	4
Verbal response	uses inappropriate words	3
	makes unintelligible sounds	2
	no response	1

# PRESSURE SORE STAGING

### Stage I

Nonblanchable erythema that remains red 30 min. after pressure has been relieved. Epidermis remains intact.

### Stage II

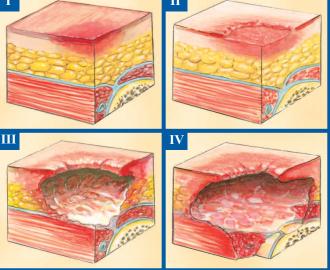
Epidermis is broken, lesion is superficial and there is partial-thickness skin loss. Stage III

# Full-thickness skin loss down through the dermis

which may include subcutaneous tissue.

### Stage IV

Full-thickness skin loss extending into supportive structures, such as muscle, tendon, and bone.



# **COMMON MEDICAL** ABBREVIATIONS

ABG arterial blood gas before meals a.c. ADL activities of daily living ad lib

as desired AP anteroposterior A&P anterior and posterior **ASHD** arteriosclerotic heart disease arteriovenous, atrioventricular

b.i.d twice a day beats per minute bpm

CAD coronary artery disease

chief complaint, cubic centimeter cc

cm centimeter

C&S culture and sensitivity **CSF** cerebrospinal fluid CTcomputed tomography

cu

DIC disseminated intravascular coagulation digital subtraction angiography DSA **FUO** fever of undetermined origin

g, gm gram grain gr drop, drops gt, gtt

at bedtime, hour of sleep HS ICS

intercostal space IU international unit kilogram kg

KVO, KO keep vein open, keep open KUB kidneys, ureters, and bladder

liter 1b pound

LUO left upper quadrant

M molar m meter, minim micron mEq milliequivalent mg milligram microgram μg ml milliliter

 $\mu l$ microliter mm millimeter NPO nothing by mouth

OTC over the counter

ounce p.c. after meals

pupils equal, round, reactive to light PERRLA

and accommodation

P.O. by mouth

as needed, whenever necessary prn PTCA percutaneous transluminal coronary

angioplasty every

every hour ah every 2 hours q2h four times a day q.i.d. RLO right lower quadrant

R/O rule out

ROM range of motion RUO right upper quadrant Rx prescription

without SC, SQ subcutaneous subcutaneous subq

SI International System of Units

SOB short of breath one-half SS immediately stat SX symptoms

T&C type and crossmatch t.i.d three times a day

TPR temperature, pulse, respirations teaspoon tsp

urinalysis UA ointment ung, ungt URI

upper respiratory infection UTI urinary tract infection

# INTRAMUSCULAR INJECTION SITES

The recommended boundaries of the injection area form a rectangle bounded by the lower edge of the acromion process on the top to a point on the lateral side of the arm opposite the axilla or armpit on the bottom. Avoid the acromion and humerus, as well as the brachial veins and arteries. Limit the number of injections here as the area is small and cannot tolerate repeated injections or large quantities of medications >1 ml.

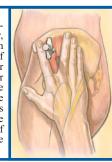


### POSTERIOR GLUTEAL AREA (DORSOGLUTEAL)

The most common site for injections. Restrict injections to that portion of the gluteus medius which is above and outside of a diagonal line drawn from the greater trochanter of the femur to the posterior superior iliac spine.

### VENTROGLUTEAL AREA

A good site as it is removed from major nerves and vas-cular structures. Palpate to find the greater trochanter, the anterior superior iliac spine and the iliac crest. When injecting into the left side of the patient, place the palm of the right hand on the greater trochanter and the index finger on the anterior superior iliac spine. Spread the middle finger posteriorly away from the index finger as far as possible along the iliac crest, as shown in the drawing. A "V" space or triangle between the index and middle finger is formed. The injection is made in the center of the triangle with the needle directed slightly upward toward the crest of the ilium. (When injecting into the right side of the patient, use your left hand for placement).



### VASTUS LATERALIS AREA

A relatively safe injection site free from major nerves and blood vessels. This injection area is bounded by the midanterior thigh on the front of the leg, the mid-lateral thigh on the side, a hand's breadth below the greater trochanter of the femur at the proximal end and another hand's breadth above the knee at the distal end.

### Z-Track Technique

A Z-track technique is used for administering any irritating fluid to 'seal' medication in the muscle. Figure A shows the normal tissue before the injection. As in figure B, retract the tissue, insert the needle, administer medication, remove the needle, and release tissue. Note in figure C, the tissue relationships after the angled Z-tract left by the needle.







### 5 P'S OF CIRCULATORY CHECKS

Pain Pallor **P**aralysis Paresthesia Pulse

### **EDEMA**

Assess by placing thumb over the dorsum of the foot or tibia for 5 seconds

- No edema
- Barely discernible depression
- A deeper depression (less than 5 mm) accompanied by normal foot and leg contours
- Deep depression (5 to 10 mm) accompanied by foot and leg swelling
- An even deeper depression (more than 1 cm) accompanied by severe foot and leg swelling

### **PULSES**

Peripheral pulses should be compared for rate, rhythm, and quality. Pulses are graded as follows:

- Absent
- Weak and thready +1
- +2 Normal
- +3Full
- Bounding

# DOSAGE CUP



# CALCULATING I.V. DRIP RATE

The physician's order states: 1,000 ml LRS to infuse over 8 hours. The administration set delivers 15 drops per milliliter. What should the drip rate be?

Use the equation:

Total no. of ml
Total no. of min x drip factor = drip rate

Set up the equation using the given data:

8 hr x 60 min. x 15 gtt/ml = X gtt/min

After multiplying the number of hours by 60 minutes in the denominator of the fraction, the equation is:

1,000 ml x 15 gtt/ml = X gtt/min480 min

After dividing the fraction, the equation is:

# $2.08 \text{ ml/min } \times 15 \text{ gtt/ml} = X \text{ gtt/min}$

The final answer is 31.2 gtt/min, which can be rounded to 31 gtt/min. The drip rate is 31 drops per minute.

# HOUSEHOLD/APOTHECARY/ METRIC EQUIVALENTS

Household		Apothecary		Metric
Volume				
	=	15-16 minims	=	1 milliliter(ml)*
1 tsp	=	1 fld. dram	=	4-5 ml
1 Tbs	=	3-4 fld. drams	=	15-16 ml
1 cup	=	8 fld. ounces	=	240 ml
1 pint	=	16 fld. ounces	=	480 ml
1 quart	=	32 fld. ounces	=	960 ml
Weight				
	=	1 grain	=	60-65 mg
	=	15-16 grains	=	1 gram
	=	1 dram	=	4 grams
2.2 pounds	=		=	1 kg
Length				
1 inch	=		=	2.54 cm
39.37 inches	=		=	1 meter

# I.V. FLOW RATES

Vary with the type of administration set and the manufacturer.

Mgf.	Drops/ cc	D	rops/m (	inute t GTTS	to infu: )	se
1,000ml		24 hr	20 hr	10 hr	8 hr	6 hr
cc/hr		42	50	100	125	166
Abbott	15	10	12	25	31	42
Baxter Healthcare	10	7	8	17	21	28
Cutter	20	14	17	34	42	56
IVAC	20	14	17	34	42	56
McGaw	15	10	12	25	31	42

# **CONVERSION FACTORS**

Weight					$C_0$	F <sup>0</sup>
1 gr	=	60-65mg			37.0	98.6
1 mg <b>1 Gm</b>	=	1000 mcg 1000 mg	=	15 gr	37.8	100
1 kg	=	1000 Gm	=	2.2 lb	38.4	101.1
Volume					39	102.2
1 ml*	=	15 or 16 minims			39.6	103.3
5 ml <b>15 ml</b>	=	1 fld. dr <b>4 fld. dr</b>	=	1 tsp 1 tbsp	$^{0}F = (^{0}C$	x 1.8) + 32
30 ml * ml and cc are equivalent	=	8 fld. dr	=	1 ounce		(-32) ÷ 1.8

COMPLETE DI COD COUNT (CDC) AND

COMPLETE BLOOD COUR	AL (CRC) WND	DIFFERENTIAL	
CBC COMPONENT	ADU	J <b>LT</b>	
	Male	Female	
Red blood cells (RBC)	4.5 - 6.2 mm <sup>3</sup>	4.2 - 5.4 mm <sup>3</sup>	
Hematocrit (Hct)	40 - 54%	37- 47%	
Hemoglobin (Hgb)	13.5 -18 g/dl	12 -16 g/dl	
Red blood cell indices			
MCV (mean corpuscular vol)	80 - 94 μm <sup>3</sup>	84 - 99 μm <sup>3</sup>	
MCH (mean corpuscular Hgb)	26 - 3	34 pg	
MCHC (mean corpusc. Hgb conc)	32 - 36%		
White blood cells (WBC)	5,000 -10,000/mm <sup>3</sup>		
Differential WBC			
Neutrophils	48-77% (3,00	0 -7,500/mm <sup>3</sup> )	
Bands	3 - 8% (150 - 700/mm <sup>3</sup> )		
Eosinophils	1- 4% (50	- 400/mm <sup>3</sup> )	
Basophils	0 -1% (25 -100/mm <sup>3</sup> )		
Monocytes	1- 9% (100 - 500/mm <sup>3</sup> )		
Lymphocytes	25 - 40% (1,500 - 4,500/mm³)		
T lymphocytes	60 - 80% of lymphocytes		
B lymphocytes	10 - 20% of lymphocytes		
Platelets	150 000 - 450 000/mm <sup>3</sup>		

# **FOUR PRIMARY ASSESSMENT TECHNIQUES**

- **1. INSPECTION**: The process of examining the surface of the body and its movements utilizing visual, auditory and olfactory senses for gathering information. Inspection should be purposeful and systematic comparing bilateral body parts, and continues throughout the entire examination.
- 2. PALPATION: The technique of using touch to gather information about temperature, turgor, texture, moisture, vibrations, and shape. May use light palpation, which is the application of pressure by closed fingers and depressing the skin and underlying structures about 1/2 inch, or deep palpation, using inward pressure to about 1 inch. The client should be provided with privacy, the nurse should have warm hands with short fingernails, and the area of tenderness should be palpated last.
- **3. PERCUSSION**: The art of striking one object with another to create sound, so that one can assess the location, size and density of underlying tissues. The nondominant hand is placed on the area to be percussed with fingers slightly separated and the dominant hand is used as the striking force by exerting a sharp downward wrist movement so that the tip of the middle finger on the dominant hand strikes the joint of the middle finger on the nondominant hand

The five percussion tones are: tympany - loud, drumlike sound resonance - moderate to loud, low-pitch, hollow sound hyperresonance - very loud, low-pitch, booming sound flatness soft, high-pitch, flat sound dullness - soft to moderate, high-pitch, thud-like sound

**4. AUSCULTATION**: The act of listening to sounds produced by the body using a stethoscope. The stethoscope has a diaphragm that detects high-pitched sounds best and a bell that detects low-pitched sounds best.

BASIC HEAD TO TOE ASSESSMENT

ASSESSMENT

General

neurologic

Follow with genitalia exam if appropriate

Four characteristics of sound should be noted: Pitch Loudness Quality Duration

AREA	WHAT TO OBSERVE
General survey	General appearance and behavior, posture, gait, hygiene, speech, mental status, height and weight, hearing and visual acuity, VS, nutritional status
Head and neck	Skull size, shape, symmetry, hair and scalp, auscultate for carotid bruits, clench jaws, puff cheeks, palpate TMJ, use cotton wisp for facial sensations, test EOMs, cover/uncover test, corneal light reflex, Weber and Rinne test, use ophthalmoscope and otoscope, inspect and palpate teeth and gums, test rise of uvula, test gag reflex, test sense of smell and taste, inspect ROM neck, shrug shoulders, palpate all cervical lymph nodes, palpate trachea for symmetry, palpate thyroid gland
Upper extremities	Inspect skin, blanche fingernails, palpate peripheral pulses, rate muscle strength, assess ROM, test DTRs
Posterior thorax	Inspect spine for alignment, assess anteroposterior to lateral diameter, assess thoracic expansion, palpate tactile fremitus, auscultate breath sounds
Anterior thorax	Observe resp. pattern, palpate resp. excursion, auscultate breath sounds, auscultate heart sounds, inspect jugular veins, perform breast exam
Abdomen	Auscultate for bowel sounds, inspect, light and deep palpation, percuss for masses and tenderness, percuss the liver, palpate the kidneys, blunt percussion over CVAs (posterior thorax) for tenderness
Lower extremities	Inspect skin, palpate peripheral pulses, assess for Homan's sign, inspect and palpate joints for swelling, assess for pedal and ankle edema, assess ROM
G 1	Test stereognosis-object identification in hands, test graphesthesia-writing

on body with closed pen, test two point discrimination, assess temperature

perception, inspect gait and balance, assess recent and remote memory, test cerebellar function by finger to nose test for upper extrem, and running each heel down opposite shin for lower extrem, test the Babinski reflex

SERUM ELECTROLYTES			
ELECTROLYTE NORMAL ADULT	CONDITIONS WITH ABNORMAL FINDINGS		
RANGE	INCREASED	DECREASED	
Calcium 4.5 to 5.5 mEq/L	resp. acidosis, ATN, bacteremia, chronic hepatic disease	GI malabsorption, alkalosis, burns, cachexia, celiac disease, chronic renal disease, diarrhea	
Potassium 3.5 to 5.3 mEq/L	acidosis, adrenocortical insufficiency, anemia, anxiety, asthma, burns, dialysis, dysrhythmias, hypoventilation	GI suction, vomiting, diarrhea, intestinal fistu- las, ATN, alcoholism, alkalo- sis, bradycardia, colon can- cer, CP, chronic cirrhosis, CHF, Crohn's disease	
Sodium 135 to 145 mEq/L	CHF, dehydration, diabetes insipidus, diaphoresis, diarrhea, hypertension, ostomies, toxemia, vomiting	GI malabsorption, diarrhea, ascites in cardiac failure, bowel obstruction, burns, CP, cirrhosis, DM, emphysema	
Chloride 97-107 mEq/L	alcoholism, resp. alkalosis, anemia, CHF, dehydration, fever, head trauma	metab. acidosis, burns, CNS disorders, edema, emphysema, G.I. loss	

COAGULATION STUDIES				
COAGULATION SCREENING TESTS				
Bleeding Time (Simplate)	3-9 min.			
Prothrombin time (PT)	Men: 9.6 to 11.8 sec Women: 9.5 to 11.3 sec			
Partial thromboplastin time (PTT)	25-38 sec			
Whole-blood clotting time	5 to 15 min			
FIBRINOLYTIC STUDIES				
Euglobin lysis	No lysis in 2 h			
Fibrinogen split products (FSP):	<10 mcg/ml of FSP			
Thrombin time	10 to 15 sec			

# 7 WARNING SIGNS OF CANCER

C	Change in bowel or bladder habits.
$\mathbf{A}$	A sore that doesn't heal.
U	Unusual bleeding or discharge.
T	Thickening or lump in breast or elsewhere.
I	Indigestion or difficulty in swallowing.
O	Obvious change in wart or mole.
N	Nagging cough or hoarseness.

ODOR ASSESSMENT				
ODOR	SITE	POSSIBLE CAUSES		
Ammonia	Urine	Urinary tract infection		
Fecal odor	Vomitus Wound site Rectal area	Bowel obstruction Wound abscess Fecal incontinence		
Sweet, fruity odor	Oral cavity	Diabetic acidosis		
Stale urine odor	Skin	Uremic acidosis		
Sweet, heavy odor	Wound drainage	Bacterial (pseudomonas) infection		
Musty odor	Within a cast	Infection inside cast		
Fetid sweet odor	Trach or mucous	Infection of bronchial tree (pseudomonas bacteria)		

# NOTE TO STUDENT

This *QuickStudy*<sup>a</sup> chart should be used only as an organized reference guide and memory refresher. It should not be used to substitute for assigned class work or to replace medical and nursing reference texts. This *QuickStudy*<sup>a</sup> chart should not be relied on in providing any medical or nursing care. BarCharts Inc, makes no implied or express warranty with regard to the use of this chart in providing medical or nursing care. © 2002 BarCharts Inc.

### **CREDITS**

Author: Jill E. Winland-Brown, EdD, MSN, ARNP Artist: Vincent Perez Lavout: Rich Marino

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