



# Full Steam Ahead with your cargo





## W.E.C. Lines B.V. a new organization with a long history

### W.E.C. Lines started their activities in 1978

- 1979      Become active on the Red Sea East African trade  
Extended the activity on short sea service of N.W.C. / U.K. to the Iberian Peninsula and the Canary Islands
- 1985      Holland Maas Shipping took over the short sea activities and grow to be one of the leading carriers  
to and from the Iberian Peninsula.
- 1991      Services were extended to Casablanca via transshipment in Portugal
- 1998      Service was upgraded with services from the East Coast of Spain.

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## W.E.C. Lines B.V. a new organization with a long history

**W.E.C. Lines started their activities in 1978**

2004 Holland Maas Container Line offered services to Cuba and the French Antilles.

2007 W.E.C. - Holland Maas Espana S.R.L. was registered in Barcelona  
Was started the service from the North of Spain to the Canary Islands.

2008 The East Coast of Spain was connected with Las Palmas and St. Cruz the Tenerife.

1st of January 2009 W.E.C. Lines B.V. became a new organization joining :

W.E.C. Nederland B.V.  
Holland Maas Shipping B.V.  
Holland Maas Container Line

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# Main key strokes to success

## To grow

- By having the spirit to do so
- By extending services
- By giving options to the market



## To consolidate by

- Providing a full range availability to the client
- Establishing a very good client interaction
- Keeping trust worthy relationships
- Cooperating with business partners



## To adapt

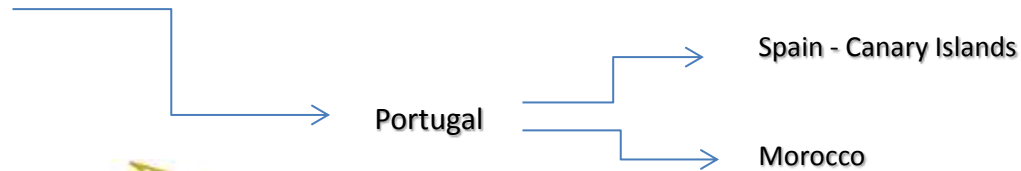
- To each port
- To each market
- To each client need



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# Service Highlights

- Direct services from / to northern Europe:



- Fast transit times



- Realistic closing times



- Fixed weekly departures

- Simplified customs procedures



- Excellent agency networking with extensive local knowledge of custom formalities and regulations



- Flexibility



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# Our destinations in Europe



## Services

**NWC – ESPT I**

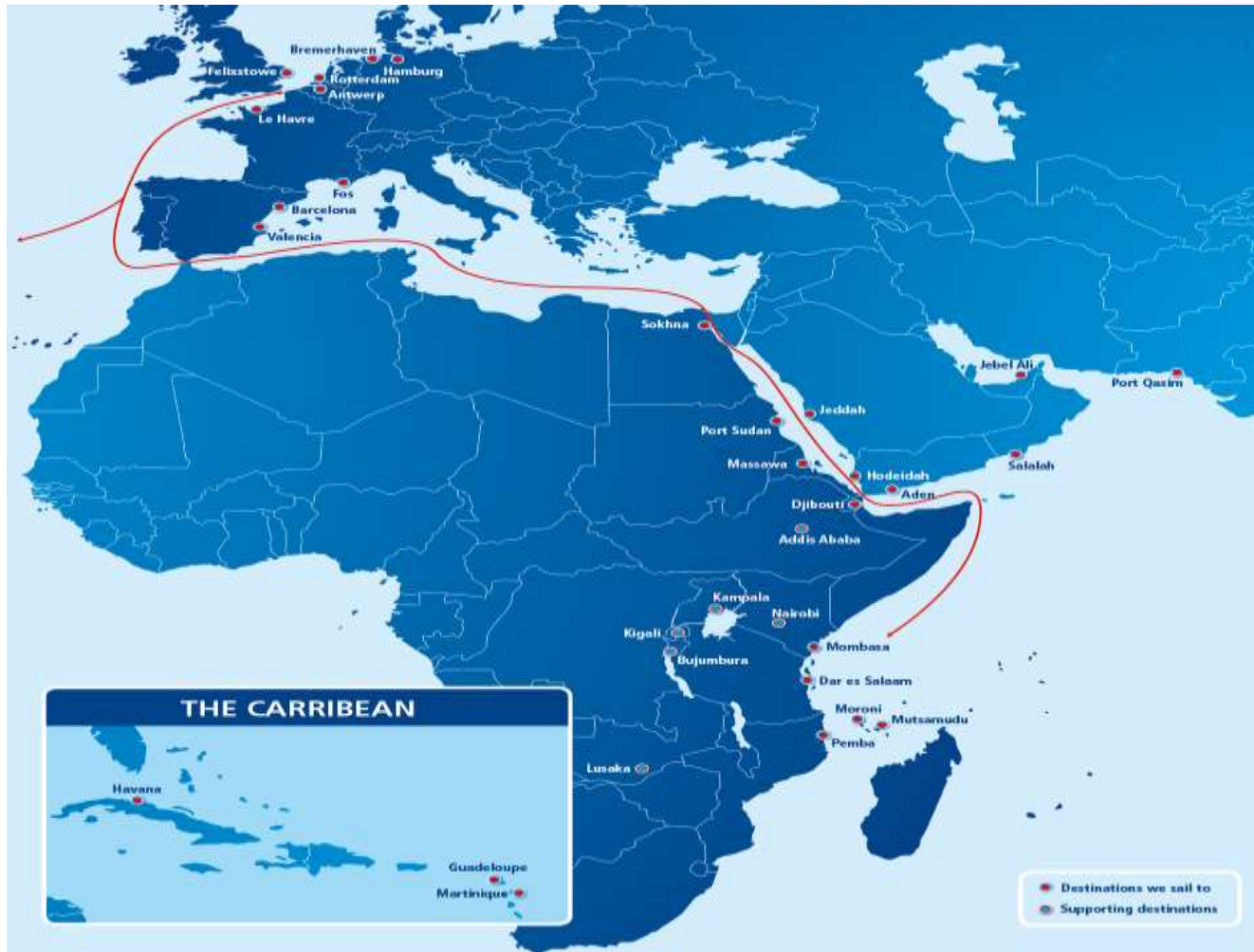
**NWC – ESPT II**

**MA-PT SERVICE**

**NS-CG SERVICE**

**NS-PT SERVICE**

# Our destinations in West Africa and the Caribbean



Fleet

Alana

Elite

Wec Mondriaan

Ara Atlantis

Wec Vermeer

Wec Brueghel

Wev Van Gogh

Wec Velazquez



# Portuguese Experience



**Is strongly influent on the major Portuguese ports:**

- Leixoes
- Figueira da Foz
- Lisbon
- Setubal
- Sines

**Is strongly client oriented**

**Relies on Own offices and allocated staff**

**Relies on House IT resources and development skills**

**Is strongly cooperative with all Portuguese port authorities**

**Is strongly focused on procedures and development towards simplification**

**Tends to intermodality by the use of rail connections**

**Determines a deep knowledge on each port reality**



Let's see what tomorrow will bring ....

Obrigado

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